



Market Operations Report

ERCOT Board of Directors

October 19, 2010

Betty Day

Summary

Retail Activity

- **Overall Activity** – Significantly lower switching activity in August/September 2010 as compared to the same period in 2009. The higher numbers in August/September 2009 were due to the new expedited switch rule that allowed more switches to be completed within the reporting month.
- **Migration From Native AREPs** – Continued migration of customers from the affiliate REP.
- **Transaction Performance Measures** – Superb performance in third quarter.

Wholesale Activity

- **Settlements & Billing Performance Measures** – There were no late postings of statements or invoices in August 2010.
- **Energy Services** – August volumes up 7% in 2010 compared to 2009. This significant increase is also reflected in the new ERCOT wide peak demands that were established in August 2010. Natural gas prices have remained fairly constant.
- **Capacity Services** – OOMC procured is higher in August 2010 compared to 2009. However, OOMC payments for August are low because of the clawback that resulted from high market clearing prices.
- **Summary Balancing Energy Price Data** – Load zone price data increased in August due to higher load volumes. No major congestion issues to cause significant price separation.
- **Congestion Management** – Local congestion (volumes and costs) are down significantly from the same period last year.
- **REPs and QSEs Added/Terminated**
 - 2 new REPs
 - 5 new QSEs
 - 0 terminated REPs
 - 5 terminated QSEs

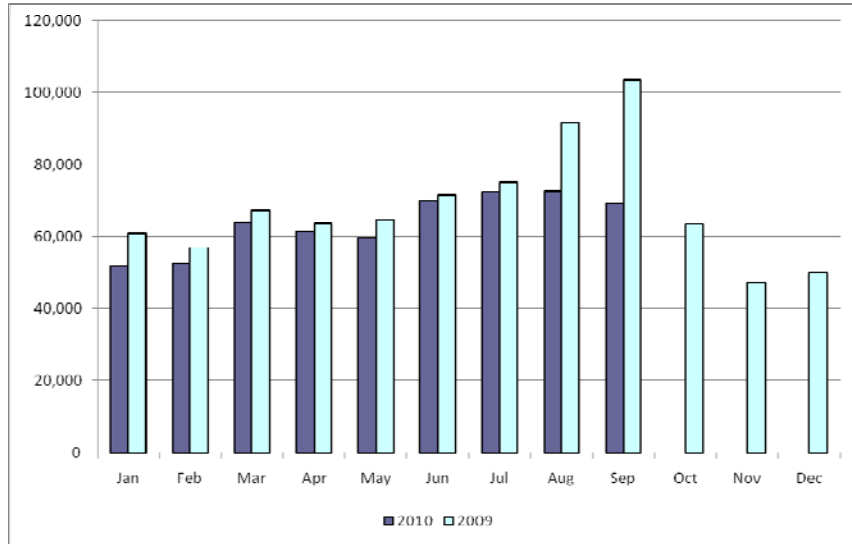
Overall Activity

Retail Transactions Summary

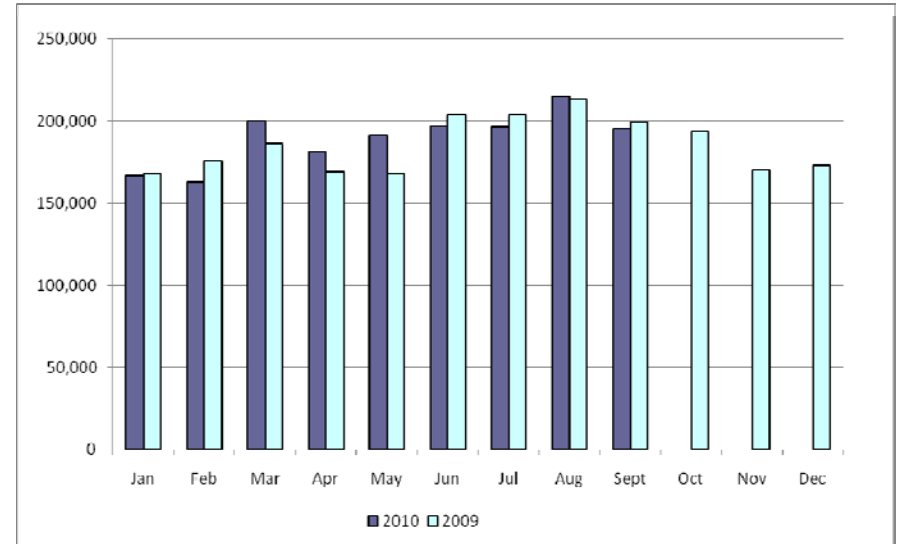
| Transaction Type | YTD | | September | |
|---------------------------------------|-------------------|-------------------|----------------|----------------|
| | <u>9/30/2010</u> | <u>09/30/2009</u> | <u>2010</u> | <u>2009</u> |
| Switches | 573,763 | 655,028 | 69,249 | 103,464 |
| Move - Ins | 1,706,031 | 1,686,792 | 194,971 | 199,072 |
| Move Out | 939,822 | 963,512 | 110,259 | 121,998 |
| CSA (Continuous Service Agreement) | 306,956 | 262,836 | 26,868 | 25,899 |
| Mass Transition | 0 | 0 | 0 | 0 |
| Total | 3,526,572 | 3,568,168 | 401,347 | 450,433 |
| Since June 1, 2001 | 39,272,958 | | | |

Retail Transactions Summary

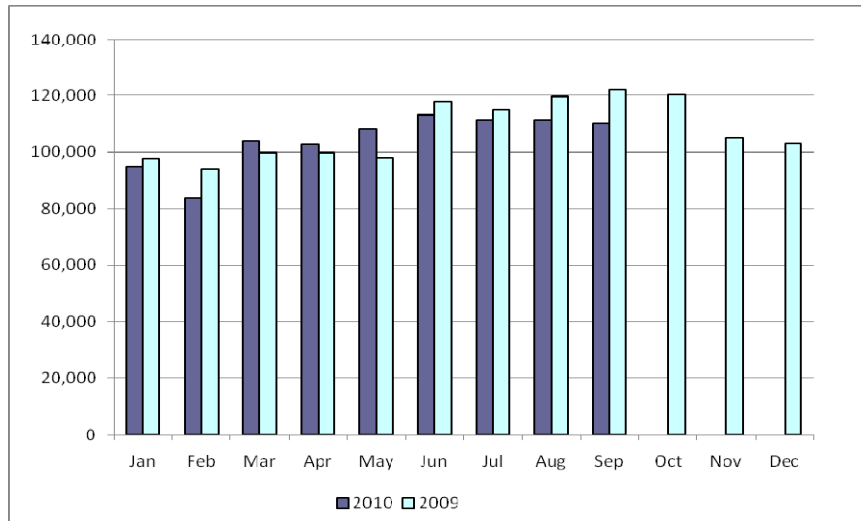
Switches



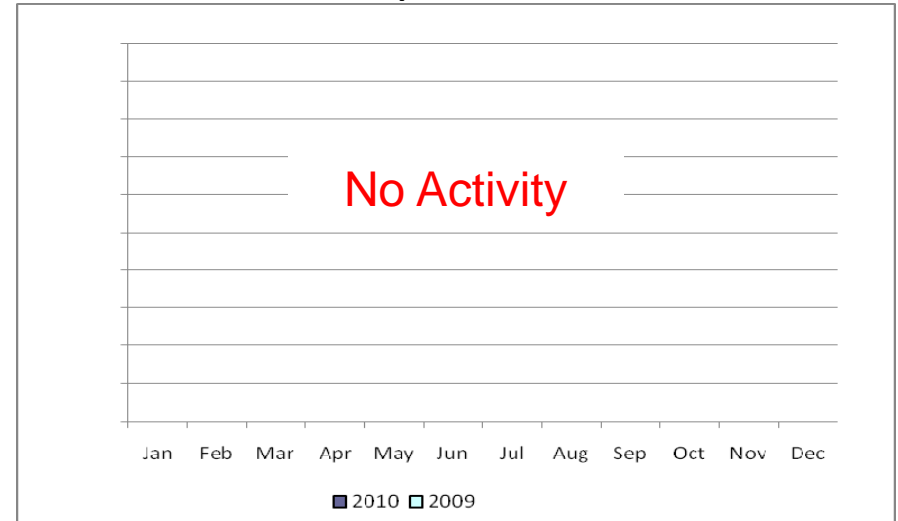
Move-Ins



Move-Outs



Drop to POLR



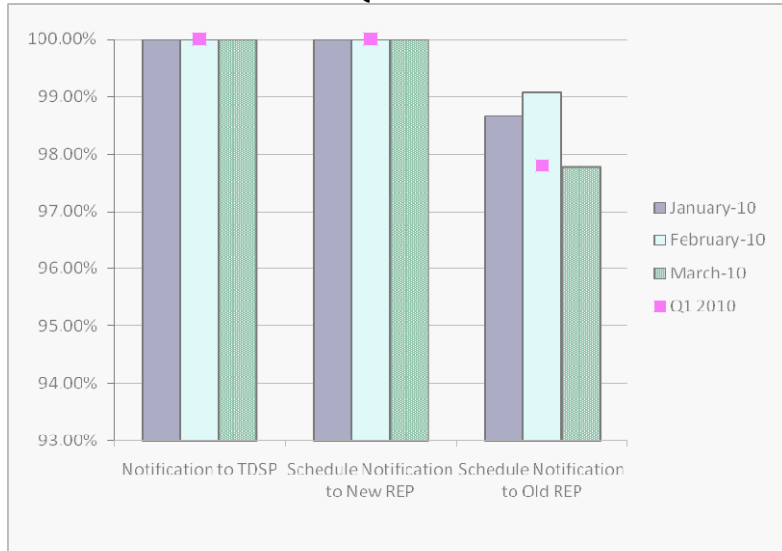
Migration from Native Affiliate REP

| | % of Load ¹ | | % of ESI IDs | |
|------------------------------|------------------------|-----------------------|-----------------------|-----------------------|
| | at <u>08/31/10</u> | at <u>08/31/09</u> | at <u>08/31/10</u> | at <u>08/31/09</u> |
| Residential | 52% | 48% | 52% | 47% |
| Small Non-Residential | 80% | 78% | 58% | 54% |
| Large Non-Residential | 76% | 75% | 78% | 77% |

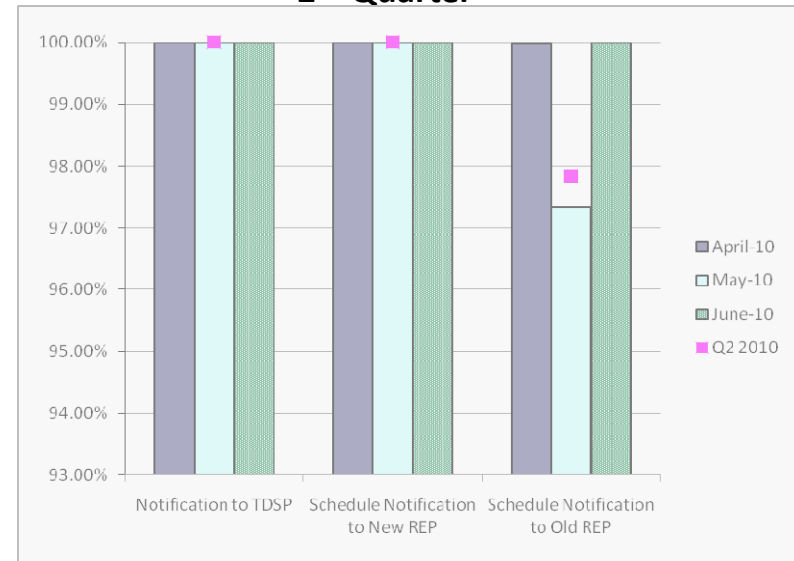
¹ - Percent of Deregulated (Non-NOIE) ESI IDs and Load. Usage based on monthly settlement results.

Retail Performance Measures - 2010 Switch

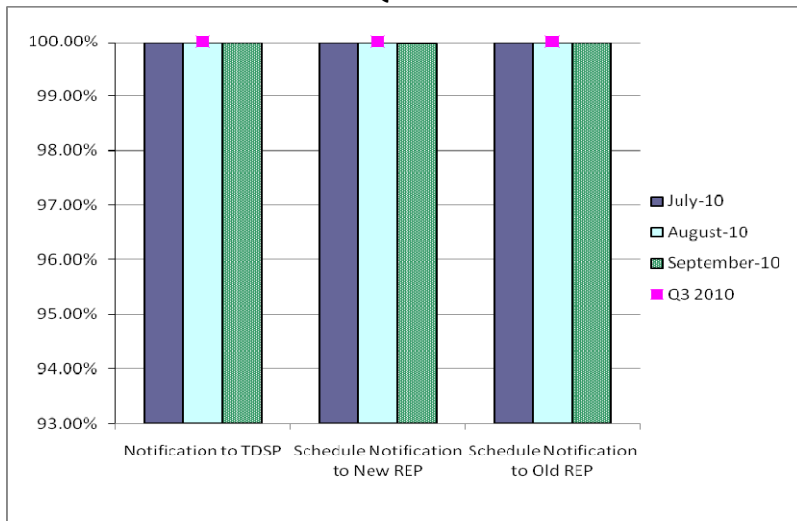
1st Quarter



2nd Quarter



3rd Quarter

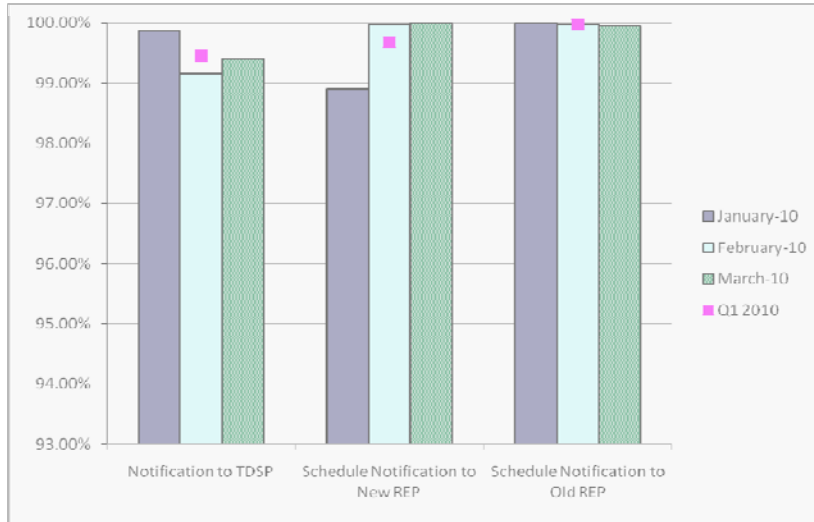


4th Quarter

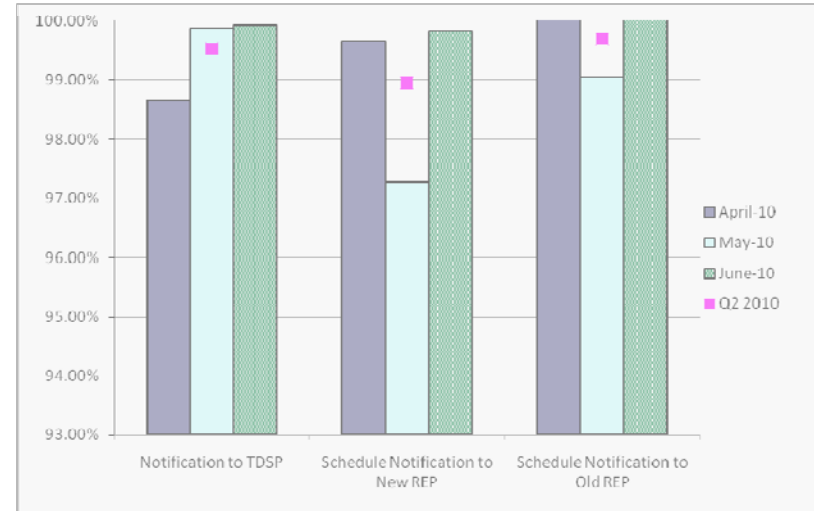


Retail Performance Measures – 2010 Move-In / Priority

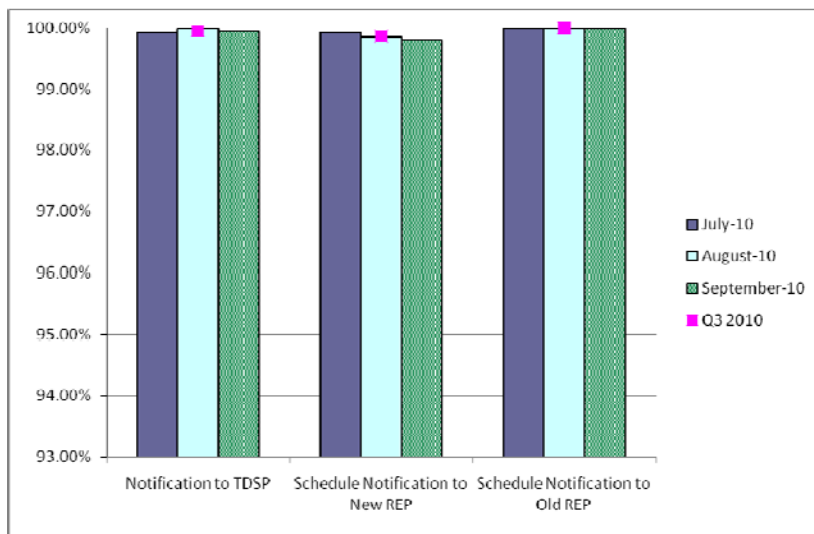
1st Quarter



2nd Quarter



3rd Quarter

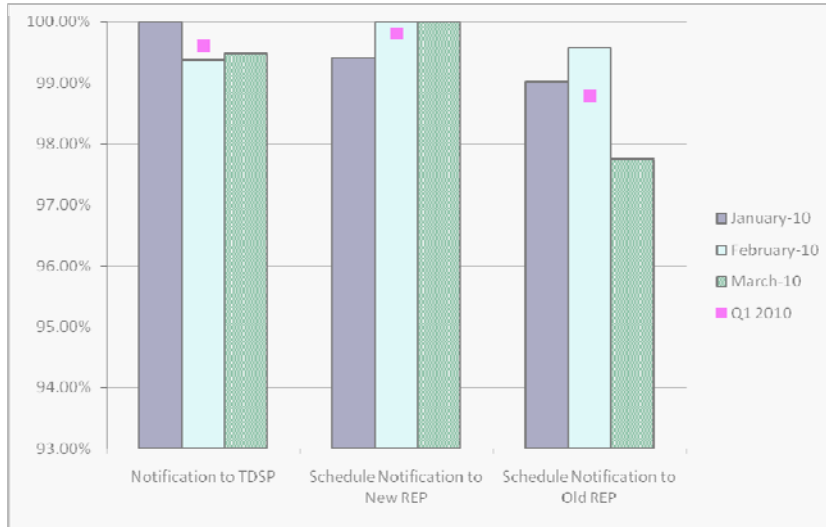


4th Quarter



Retail Performance Measures – 2010 Move-In / Standard

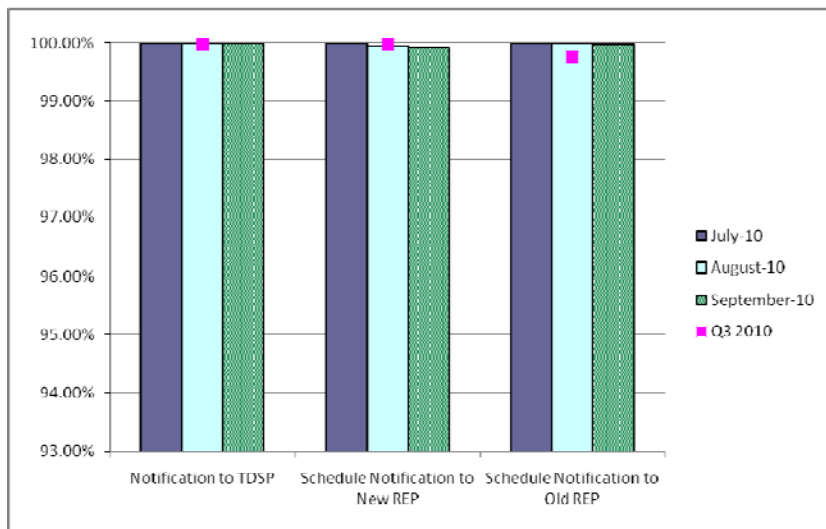
1st Quarter



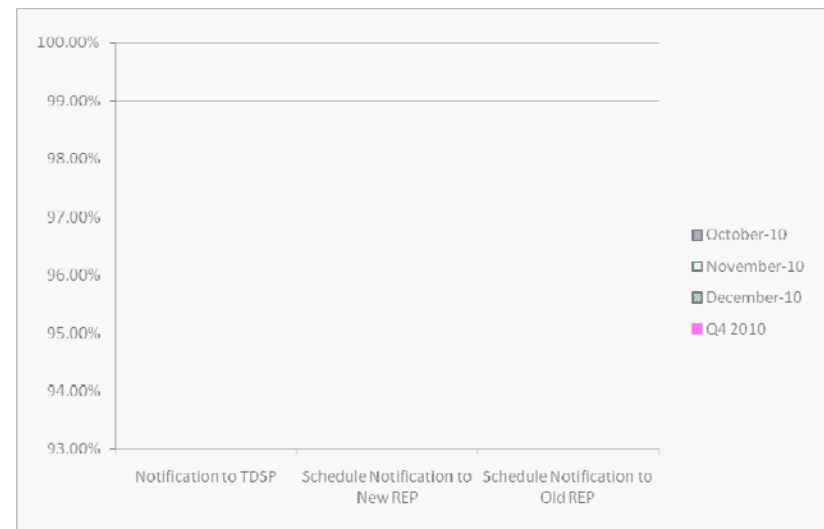
2nd Quarter



3rd Quarter



4th Quarter



Settlements and Billing Performance Measures – August 2010

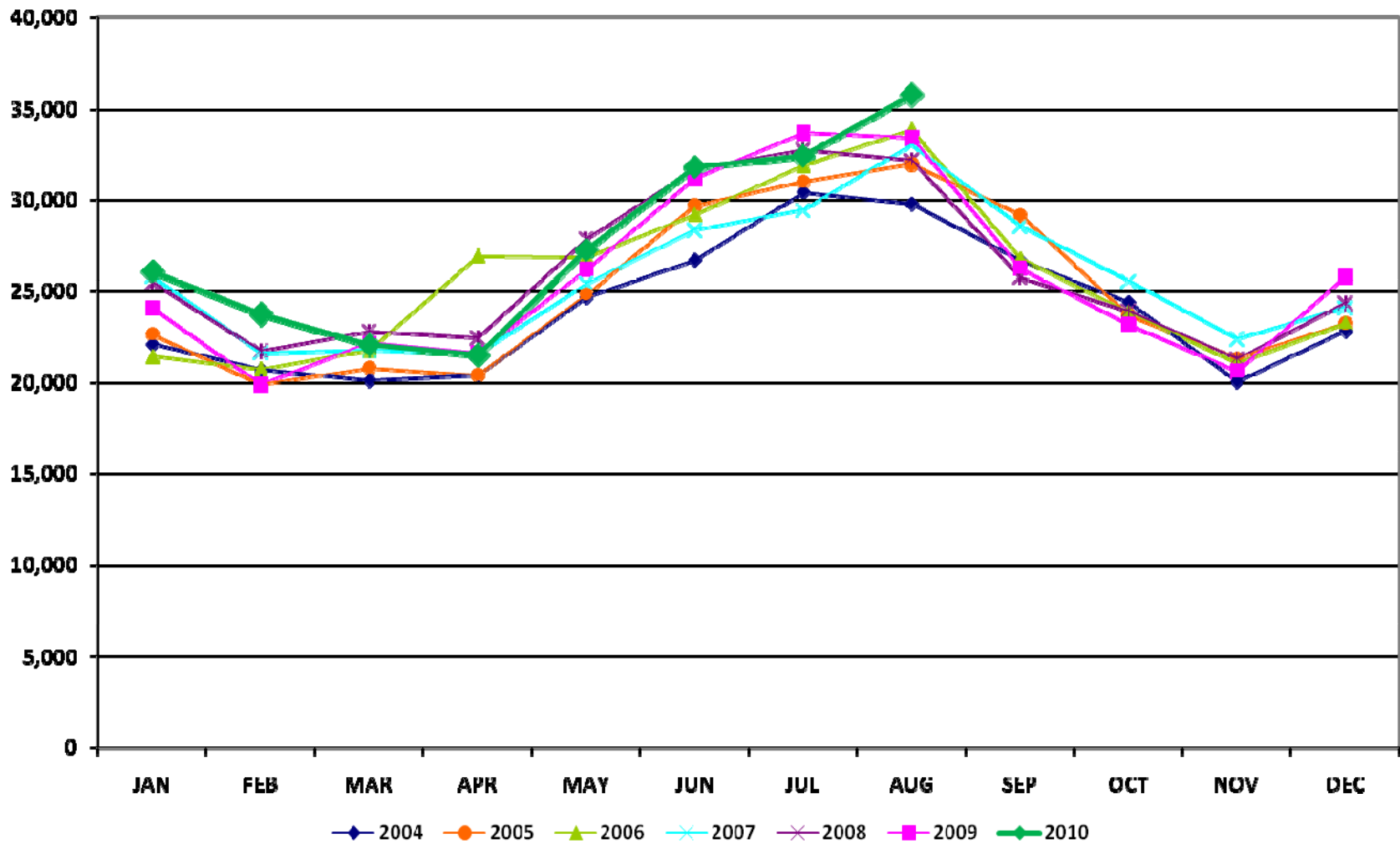
| | YTD | | August | |
|-------------------------------|-----------------|-----------------|----------------|----------------|
| | <u>08/31/10</u> | <u>08/31/09</u> | <u>2010</u> | <u>2009</u> |
| Settlement Statements: | | | | |
| Total | 121,364 | 106,904 | 16,687 | 14,356 |
| – Less than 24 hours late | 174 | 109 | 0 | 0 |
| – Greater than 24 hours late | 0 | 0 | 0 | 0 |
| Balance | 121,190 | 106,795 | 16,687 | 14,356 |
| % Within Protocol | 99.86% | 99.90% | 100.00% | 100.00% |
| Invoices: | | | | |
| Total | 6,547 | 6,308 | 791 | 757 |
| – Less than 24 hours late | 0 | 0 | 0 | 0 |
| – Greater than 24 hours late | 0 | 0 | 0 | 0 |
| Balance | 6,547 | 6,308 | 791 | 757 |
| % Within Protocol | 100.00% | 100.00% | 100.00% | 100.00% |

Energy Services

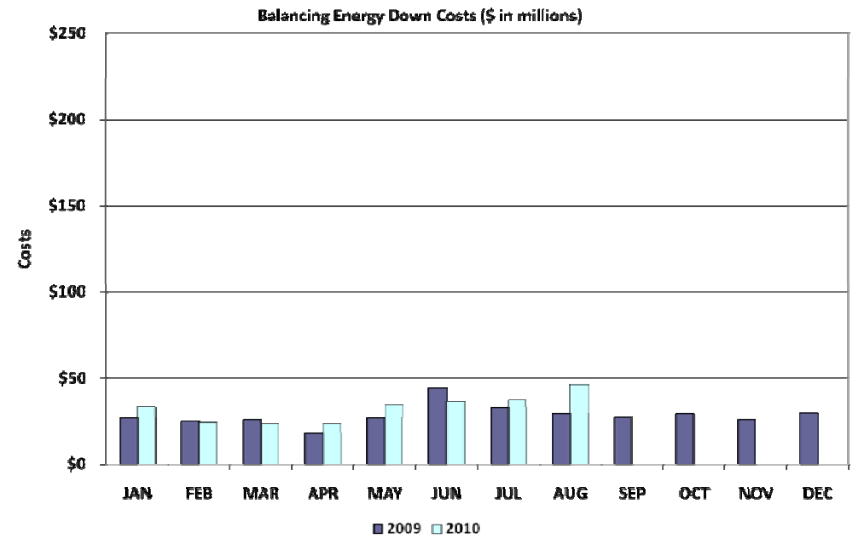
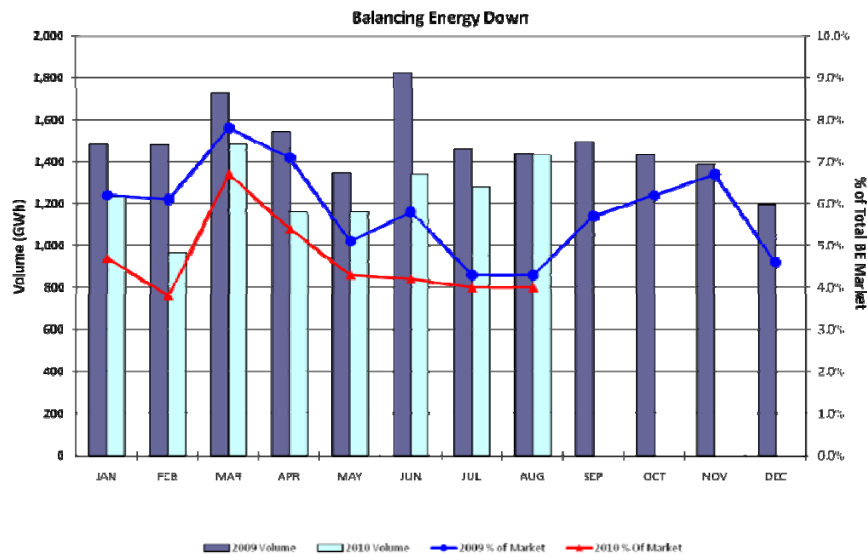
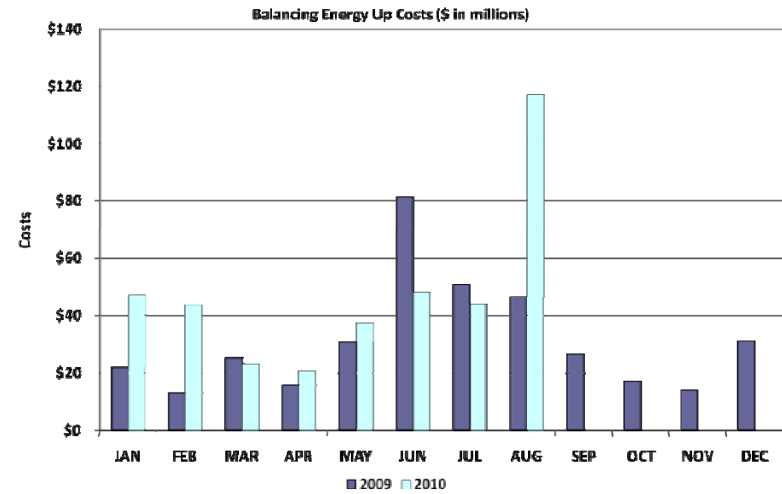
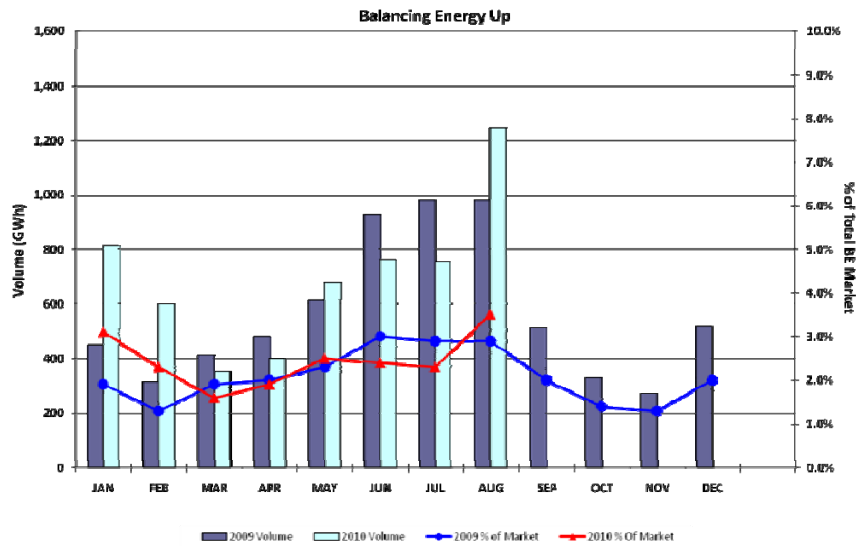
| | YTD (\$'s in millions) | | August (\$'s in millions) | |
|---|---------------------------|-------------------|------------------------------|------------------|
| | <u>08/31/10</u> | <u>08/31/09</u> | <u>2010</u> | <u>2009</u> |
| • Market Perspective: | | | | |
| Approximate Retail Market (at \$.11/kWh) | \$24,257.2 | \$23,362.8 | \$3,935.3 | \$3,679.7 |
| Volume (GWh) | 220,520 | 212,389 | 35,775 | 33,452 |
| % Increase | 3.8% | | 6.9% | |
| Natural Gas Price Index (\$/MMBTU) | 4.6 | 3.6 | 4.3 | 3.1 |
| % Increase | 27.8% | | 38.7% | |
| • Balancing Energy: | | | | |
| Balancing Energy - Up | \$381.2 | \$285.0 | \$117.0 | \$46.5 |
| % Increase | 33.8% | | 151.6% | |
| Up (GWh) | 5,603.0 | 5,152.5 | 1,247.1 | 979.3 |
| % Increase | 8.7% | | 27.3% | |
| % of Market | 2.5% | 2.4% | 3.5% | 2.9% |
| Balancing Energy - Down | -\$259.3 | -\$227.6 | -\$46.2 | -\$29.2 |
| % Increase | 13.9% | | 58.2% | |
| Down (GWh) | -10,500.0 | -12,306.3 | -1,430.8 | -1,439.0 |
| % Increase | -14.7% | | -0.6% | |
| % of Market | 4.8% | 5.8% | 4.0% | 4.3% |

Energy Services

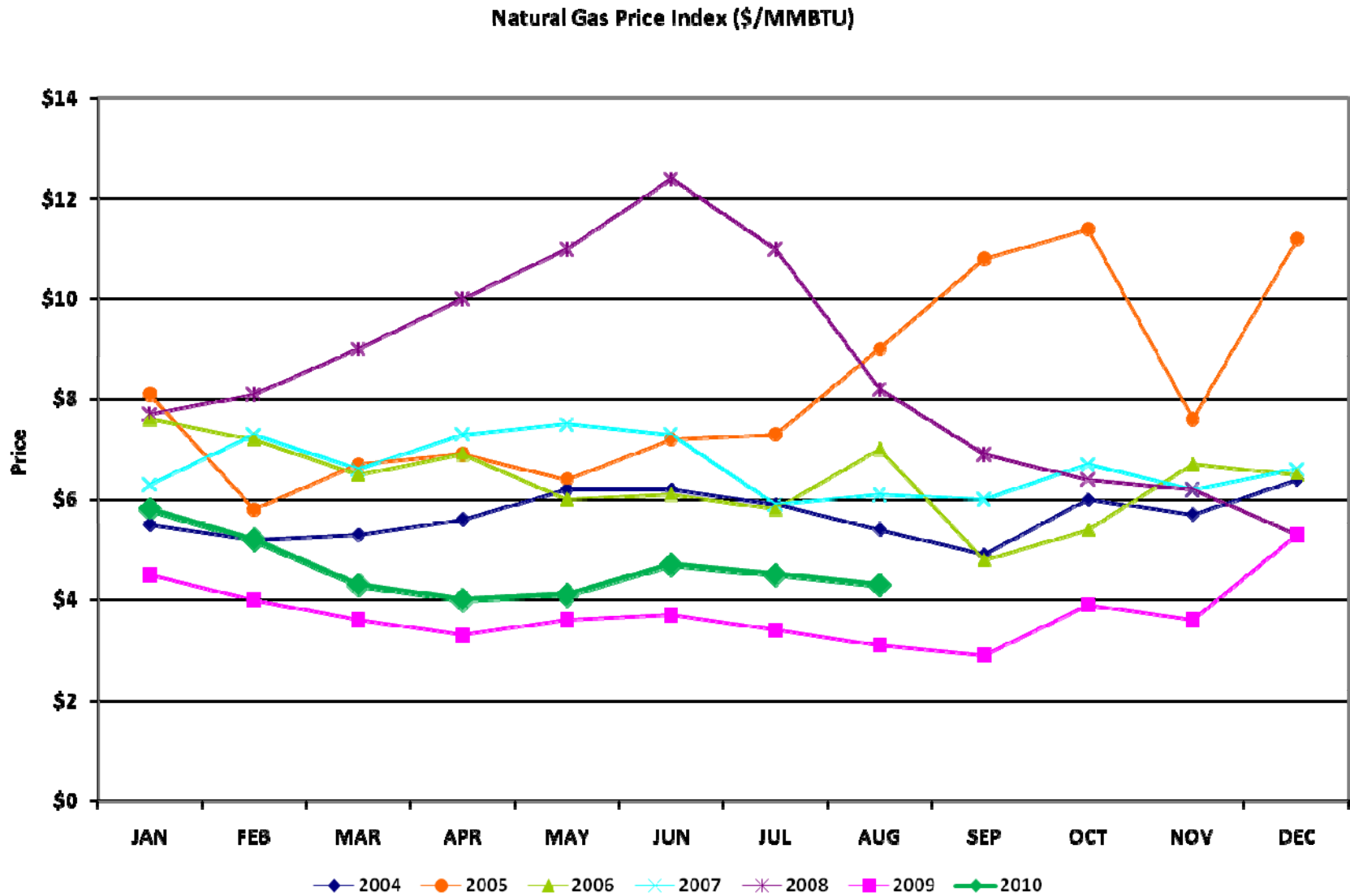
Total Market Volume (GWh)



Balancing Energy Services – Volume and Cost



Natural Gas



Capacity Services

| | YTD | | August | |
|-----------------------------------|-----------------|-----------------|-------------|-------------|
| | <u>08/31/10</u> | <u>08/31/09</u> | <u>2010</u> | <u>2009</u> |
| Reg Up: | | | | |
| Required (MW) | 5,086,141 | 4,827,660 | 626,312 | 582,795 |
| Self Arranged (MW) | 980,258 | 1,074,543 | 123,253 | 138,430 |
| Procured (MW) | 4,121,508 | 3,766,304 | 505,582 | 446,075 |
| Mismatch Schedules (MW) | (15,625) | (13,187) | (2,523) | (1,710) |
| % Procured | 81% | 78% | 81% | 77% |
| Weighted Avg MCPC (\$/MW) | 11.4 | 11.2 | 11.6 | 8.3 |
| Reg Down: | | | | |
| Required (MW) | 5,216,122 | 4,995,989 | 648,945 | 694,043 |
| Self Arranged (MW) | 1,069,268 | 1,353,005 | 137,359 | 158,072 |
| Procured (MW) | 4,162,730 | 3,653,684 | 514,237 | 536,723 |
| Mismatch Schedules (MW) | (15,876) | (10,700) | (2,651) | (752) |
| % Procured | 80% | 73% | 79% | 77% |
| Weighted Avg MCPC (\$/MW) | 10.2 | 7.9 | 6.4 | 4.1 |
| Responsive Reserve: | | | | |
| Required (MW) | 13,396,195 | 13,395,165 | 1,710,003 | 1,709,012 |
| Self Arranged (MW) | 5,002,699 | 5,594,594 | 653,821 | 749,698 |
| Procured (MW) | 8,409,601 | 7,817,617 | 1,057,951 | 961,493 |
| Mismatch Schedules (MW) | (16,105) | (17,046) | (1,769) | (2,179) |
| % Procured | 63% | 58% | 62% | 56% |
| Weighted Avg MCPC (\$/MW) | 9.9 | 10.7 | 12.1 | 8.2 |
| Non-Spinning Reserve*: | | | | |
| Required (MW) | 9,898,350 | 6,778,585 | 1,161,213 | 669,291 |
| Self Arranged (MW) | 2,068,117 | 1,013,823 | 345,313 | 103,981 |
| Procured (MW) | 7,845,912 | 5,776,361 | 817,583 | 567,355 |
| Mismatch Schedules (MW) | (15,679) | (11,599) | (1,683) | (2,045) |
| % Procured | 79% | 85% | 70% | 85% |
| Weighted Avg MCPC (\$/MW) | 6.5 | 3.7 | 15.2 | 2.5 |
| Local Replacement Reserve: | | | | |
| Procured (MW) | 158,802 | 205,371 | 107,696 | 33,294 |
| Zonal Replacement Reserve: | | | | |
| Procured (MW) | 78,029 | 459,094 | 11,103 | 132,825 |
| OOMC: | | | | |
| Procured (MW) | 4,259,723 | 4,937,445 | 575,375 | 9,088 |

*A/S procurement methodology changed in December 2009

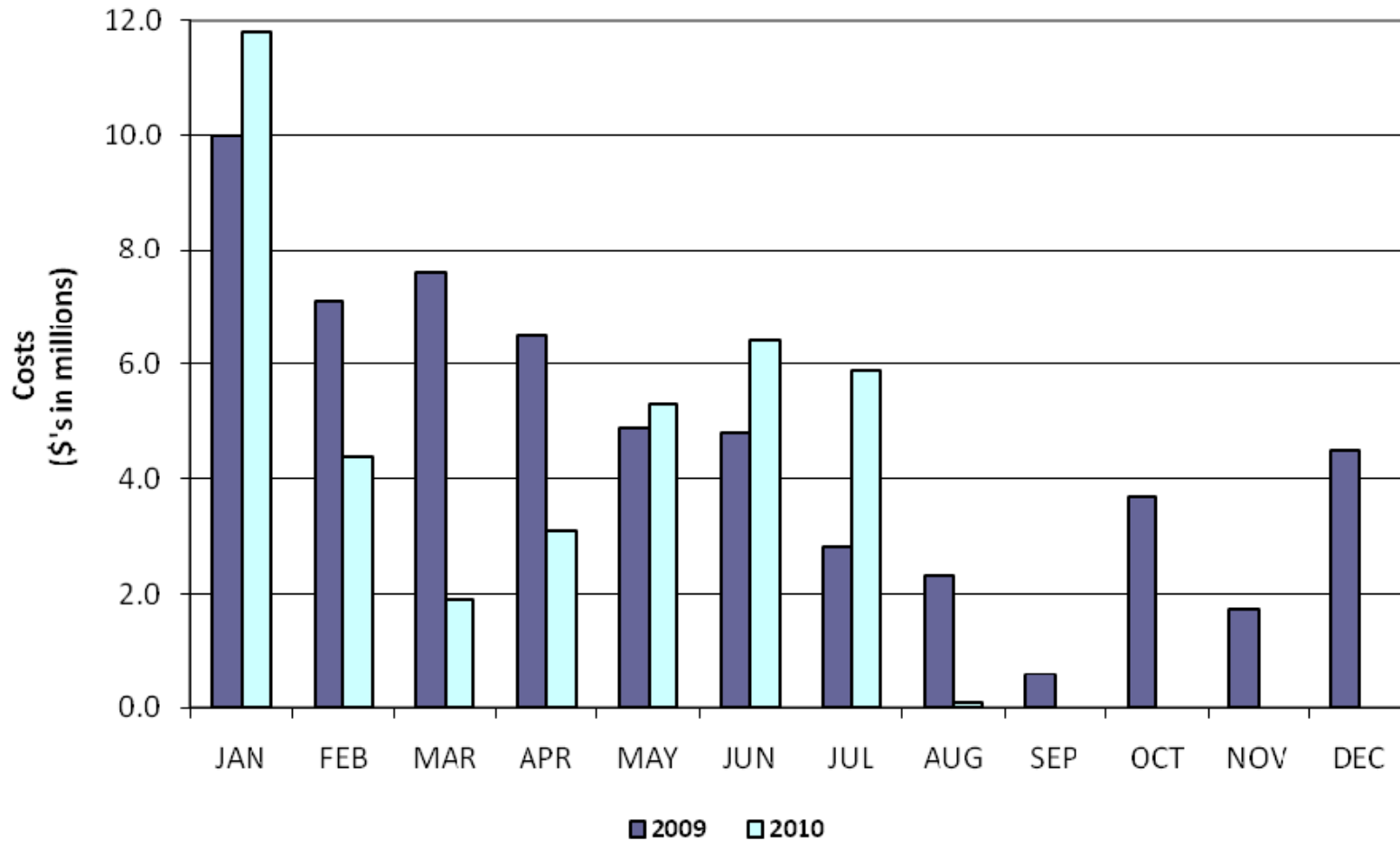


Capacity Services – Cost

| | YTD (\$'s in millions) | | August (\$'s in millions) | |
|--------------------------------|---------------------------|-----------------|------------------------------|---------------|
| | <u>08/31/10</u> | <u>08/31/09</u> | <u>2010</u> | <u>2009</u> |
| • Capacity Services: | | | | |
| Reg Up | 47.1 | 42.2 | 5.9 | 3.7 |
| Reg Down | 42.4 | 28.8 | 3.3 | 2.2 |
| Responsive Reserve | 83.6 | 83.6 | 12.8 | 7.9 |
| Non-Spinning Reserve * | 51.3 | 21.5 | 12.4 | 1.4 |
| Local Replacement Reserve | 1.7 | 2.5 | 0.8 | 0.4 |
| Zonal Replacement Reserve | 3.1 | 14.3 | 0.6 | 4.6 |
| Black Start | 3.9 | 3.7 | 0.5 | 0.5 |
| OOMC | 40.7 | 47.1 | 0.07 | 2.4 |
| RMR Capacity and Start Up | <u>\$10.1</u> | <u>\$0.6</u> | <u>\$1.9</u> | <u>\$0.2</u> |
| TOTAL CAPACITY SERVICES | \$283.9 | \$244.3 | \$38.3 | \$23.3 |



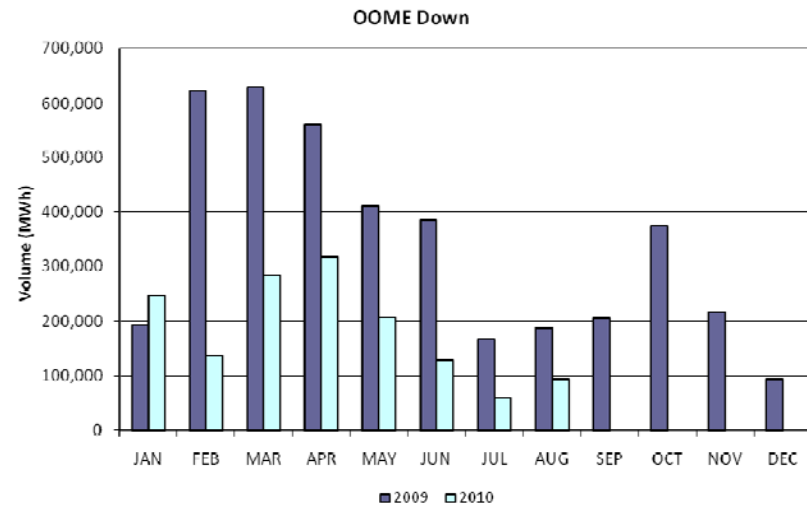
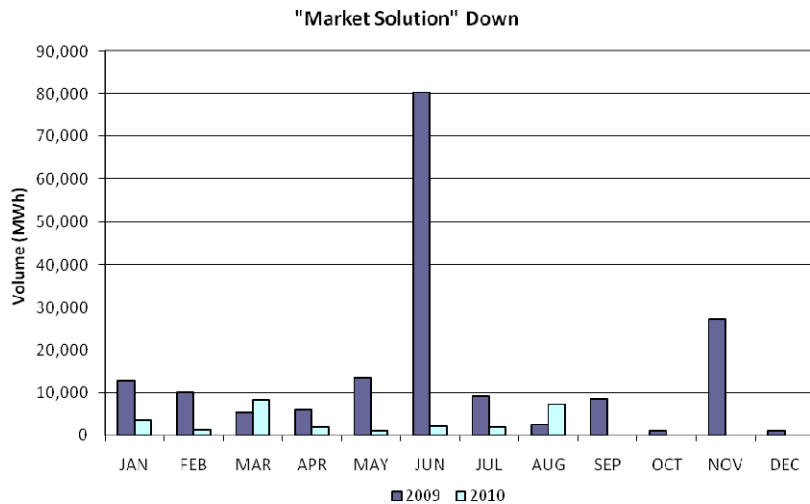
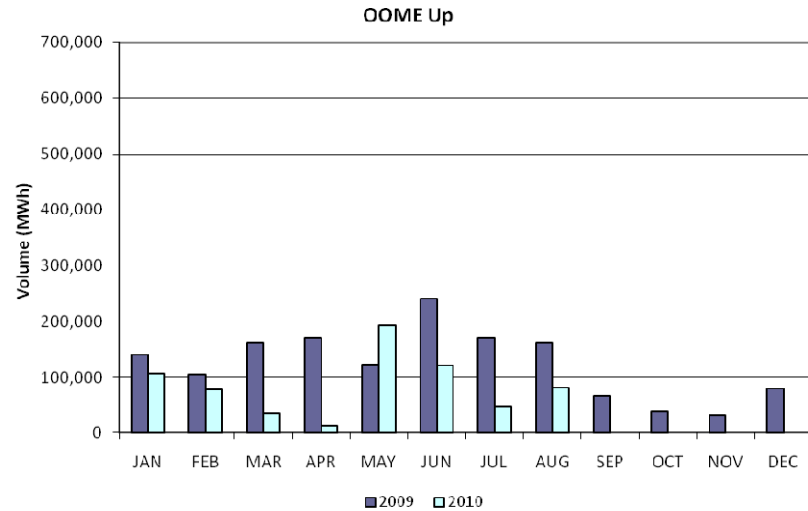
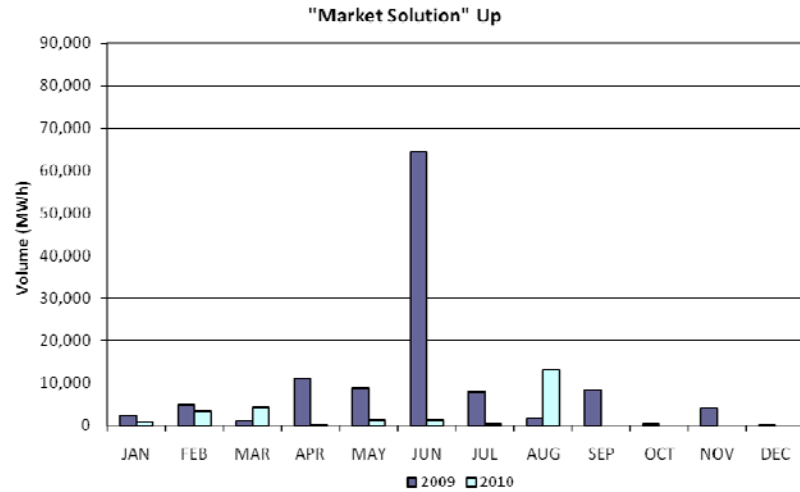
Capacity Cost – OOMC



Congestion Management

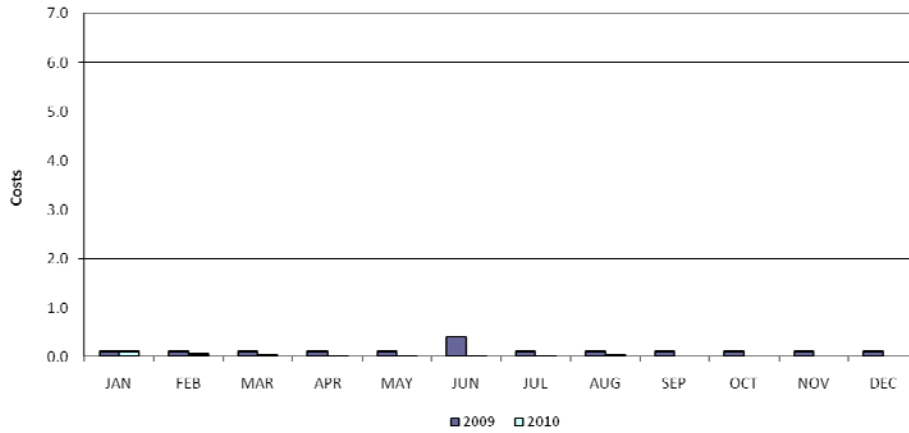
| | YTD (\$'s in millions) | | August (\$'s in millions) | |
|--|---------------------------|------------------|------------------------------|-----------------|
| | <u>08/31/10</u> | <u>08/31/09</u> | <u>2010</u> | <u>2009</u> |
| • Local Congestion: | | | | |
| "Market Solution" Down | 1.3 | 8.2 | 0.2 | 0.1 |
| "Market Solution" Up | 0.2 | 0.8 | 0.04 | 0.01 |
| OOME - Down | 43.0 | 65.0 | 5.6 | 4.1 |
| OOME - Up | <u>11.2</u> | <u>15.5</u> | <u>0.6</u> | <u>1.2</u> |
| Total Local Congestion Costs | \$55.7 | \$89.5 | \$6.4 | \$5.4 |
| • Local Congestion Volume: (units in MWh) | | | | |
| "Market Solution" Down | 27,398 | 139,971 | 7,356 | 2,524 |
| "Market Solution" Up | 24,496 | 102,143 | 13,148 | 1,602 |
| OOME - Down | 1,477,254 | 3,161,557 | 93,979 | 189,272 |
| OOME - Up | <u>679,533</u> | <u>1,278,204</u> | <u>81,489</u> | <u>163,224</u> |
| Total Local Congestion Volume | 2,208,681 | 4,681,875 | 195,972 | 356,622 |
| • Zonal Congestion and TCR / PCR: | | | | |
| TCR / PCR Annual Auction Proceeds received from Holders | (\$36.0) | (\$69.1) | (\$5.5) | (\$10.6) |
| TCR Monthly Auction Proceeds received from TCR Holders | (\$43.2) | (\$56.1) | (\$3.1) | (\$8.1) |
| Direct Assignment Proceeds received from QSEs based on schedules | (\$0.4) | (\$58.2) | (\$0.2) | (\$0.5) |
| Proceeds Paid to TCR / PCR Holders including Auction Refunds | <u>\$57.1</u> | <u>\$170.0</u> | <u>\$2.4</u> | <u>\$4.5</u> |
| Total Zonal Congestion and TCR / PCR Costs Uplift | (\$22.5) | (\$13.5) | (\$6.4) | (\$14.7) |

Local Congestion Volume

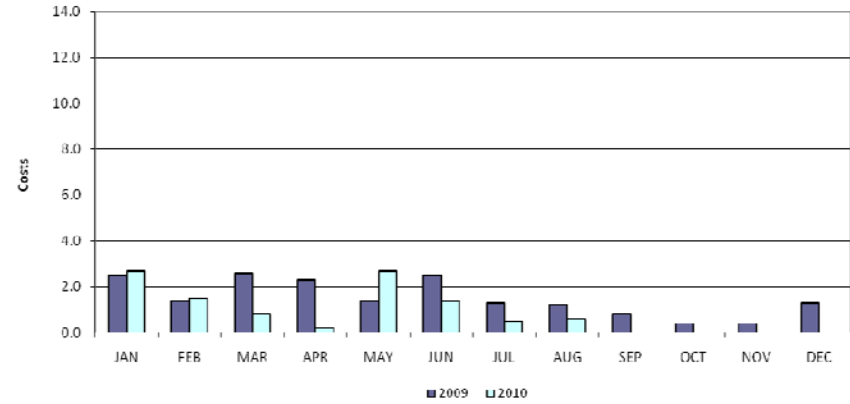


Local Congestion Costs

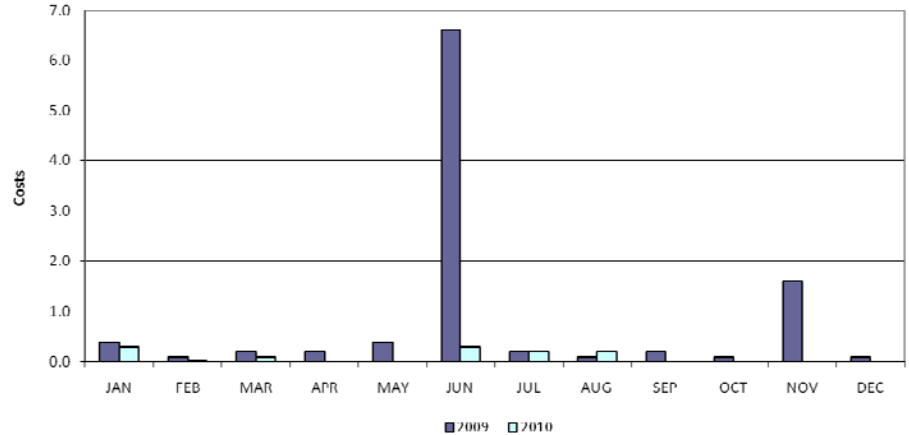
"Market Solution" Up Costs (\$ in millions)



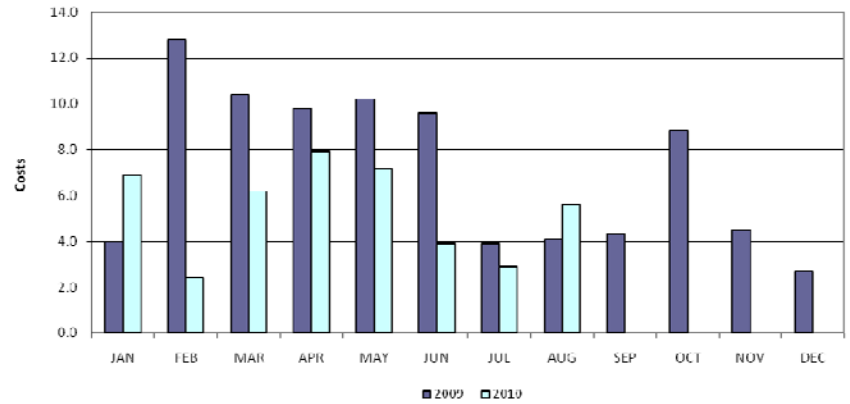
OOME Up Costs (\$ in millions)



"Market Solution" Down Costs (\$ in millions)



OOME Down Costs (\$ in millions)



Load Zone Price Data

Total Load Weighted Average Price (\$/MWH)*

[MCPE weighted by Total Zonal Load]

| LOAD ZONE | Aug 2010 | Jul 2010 | June 2010 | May 2010 | Apr 2010 | Mar 2010 | Feb 2010 | Jan 2010 |
|------------------|---------------------|---------------------|----------------------|---------------------|---------------------|---------------------|---------------------|---------------------|
| South | \$59.91 | \$41.39 | \$43.20 | \$35.50 | \$32.54 | \$33.43 | \$47.56 | \$44.43 |
| North | \$60.78 | \$41.36 | \$43.12 | \$35.54 | \$32.96 | \$34.22 | \$47.57 | \$42.96 |
| Houston | \$59.68 | \$41.60 | \$43.37 | \$35.61 | \$32.65 | \$32.81 | \$46.65 | \$42.75 |
| West | \$56.68 | \$39.25 | \$37.19 | \$30.39 | \$24.42 | \$23.17 | \$40.28 | \$39.19 |

| LOAD ZONE | Aug 2009 | Jul 2009 | Jun 2009 | May 2009 | Apr 2009 | Mar 2009 | Feb 2009 | Jan 2009 |
|------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|
| South | \$32.51 | \$35.67 | \$82.81 | \$32.97 | \$24.27 | \$26.35 | \$27.27 | \$34.69 |
| North | \$32.47 | \$35.81 | \$35.15 | \$32.99 | \$24.82 | \$32.21 | \$27.89 | \$32.31 |
| Houston | \$32.81 | \$35.68 | \$61.82 | \$32.70 | \$24.58 | \$29.11 | \$27.19 | \$32.78 |
| West | \$29.84 | \$33.75 | \$32.95 | \$24.57 | \$12.93 | \$25.70 | \$19.93 | \$24.04 |

*Represents the average price for loads within the zone

REPs and QSEs Added/Terminated – as of September 30, 2010

- **Added REPs**

- ✓ TEXREP5 LLC d/b/a Allstar Energy LLC (LSE)
- ✓ EDF Industrial Power Services (TX) V LLC (LSE)

- **Added QSEs**

- ✓ Macquarie Energy LLC LS1 (SQ1)
- ✓ Vitol Inc (QSE)
- ✓ Infinite Electric LLC (QSE)
- ✓ MP2 Energy LLC (SQ1)
- ✓ TEXREP 5 LLC d/b/a Allstar Energy LLC (QSE)

- **Terminated REPs**

- ✓ None

- **Terminated QSEs**

- ✓ Direct Energy LP (SQ6)
- ✓ Direct Energy LP (SQ7)
- ✓ Direct Energy LP (SQ8)
- ✓ TRQ2 (SQ2)
- ✓ TRQ5 (SQ5)

Questions?