

Credit Management



Greetings
and
Introductions

WebEx Tips

- Windows
- Buttons

Attendance

Questions / Chat

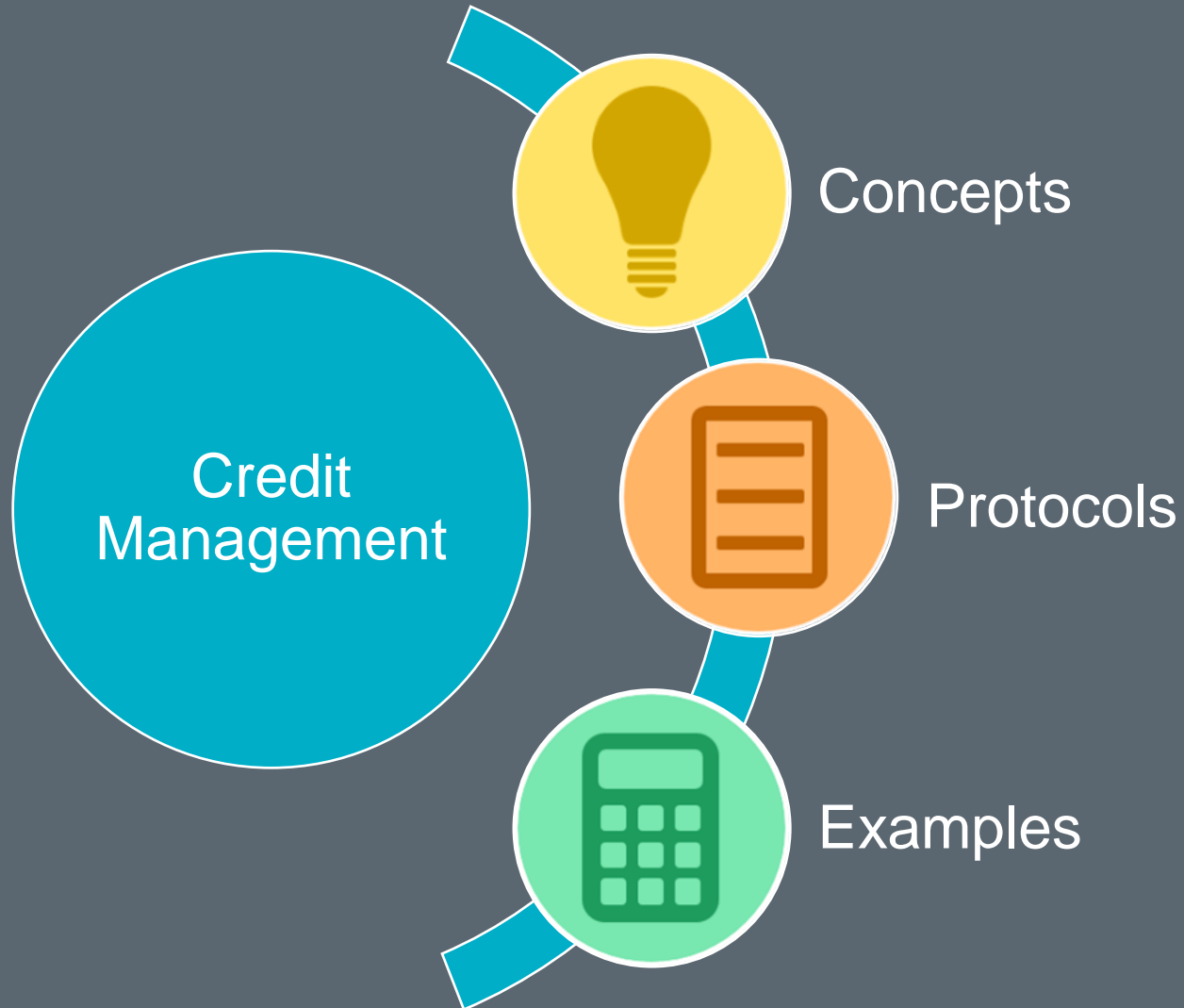


PROTOCOL DISCLAIMER

This presentation provides a general overview of the Texas Nodal Market and is not intended to be a substitute for the ERCOT Protocols, as amended from time to time. If any conflict exists between this presentation and the ERCOT Protocols, the ERCOT Protocols shall control in all respects.

For more information, please visit:

<http://www.ercot.com/mktrules/nprotocols/>



Topics in this course include:

1

Overview of Creditworthiness

2

Credit Exposure

3

Determining Available Credit Limits

4

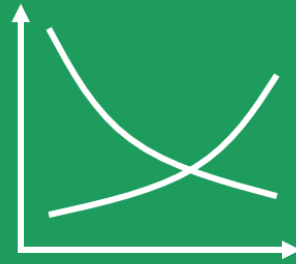
Credit Monitoring

Overview of Creditworthiness

Which Market Participants need Credit?



CRR Auction



DAM



Real-Time





Responsible for
creditworthiness
requirements



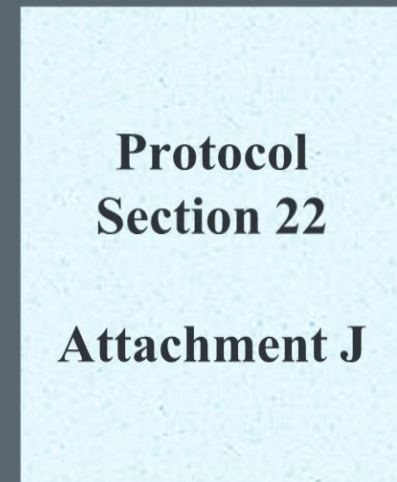


- **Certify Minimum Participation Requirements**
- **Provide Financial Statements**
- **Monitor Credit Reports**
- **Maintain Creditworthiness**

Counter-Party must certify compliance with the following CFTC requirements:

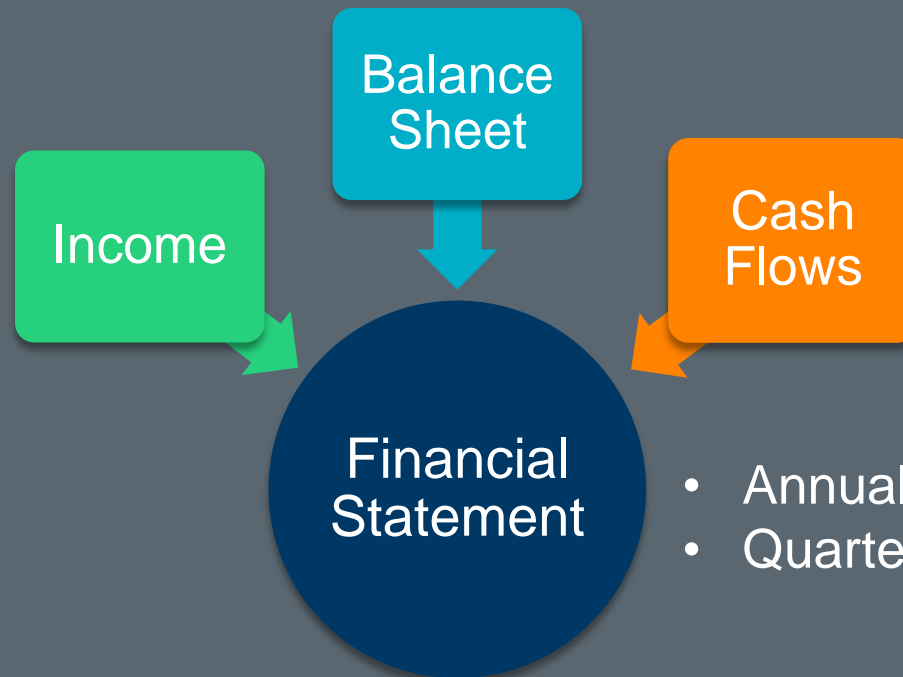


- Expertise in Markets
- Market Operational Capabilities
- Risk Management Capabilities
- Verification of Risk Management Framework
- Eligible Contract Participant



Must recertify annually

A Counter-Party's financial condition may change, so updates are necessary



- Annual audited
- Quarterly unaudited

Daily Report postings:

- Available Credit Limit (**ACL**)
- Total Potential Exposure (**TPE**)
- Minimum Current Exposure (**MCE**)
- Estimated Aggregate Liability (**EAL**)
 - Summary
 - Detail
- Future Credit Exposure for CRR PTP Obligations (**FCEOBL**)
- Future Credit Exposure for CRR PTP Options (**FCEOPT**)



[Data Products](#) > [Services](#)

Services

Reports & Extracts

Available Credit Limit (ACL) Summary Report	Certified
DAM Aggregate Credit Exposure	Certified
DAM Remaining Available Credit Limit by Counter Party	Certified
DAM eFactors Update	Certified
Default Uplift Supporting Data	Certified
Estimated Aggregate Liability (EAL) Detail Report	Certified
Estimated Aggregate Liability (EAL) Summary Report	Certified
Future Credit Exposure for CRR PTP Obligations (FCEOBL) Summary Report	Certified
Future Credit Exposure for CRR PTP Options (FCEOPT) Summary Report	Certified
Minimum Current Exposure (MCE) Summary Report	Certified
Securitization Default Charge Supporting Data	Certified
Total Potential Exposure (TPE) Summary Report	Certified

Minimum Credit Required



Estimated Liabilities from Market Activities

Day-Ahead Market

Bilateral Trades

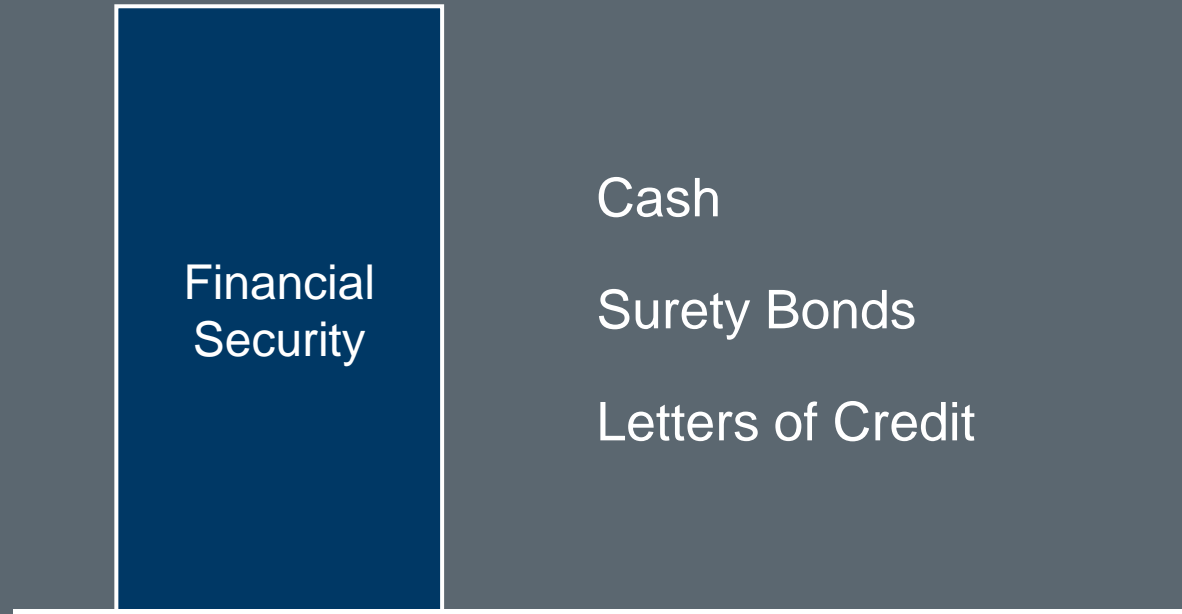
Real-Time Activities

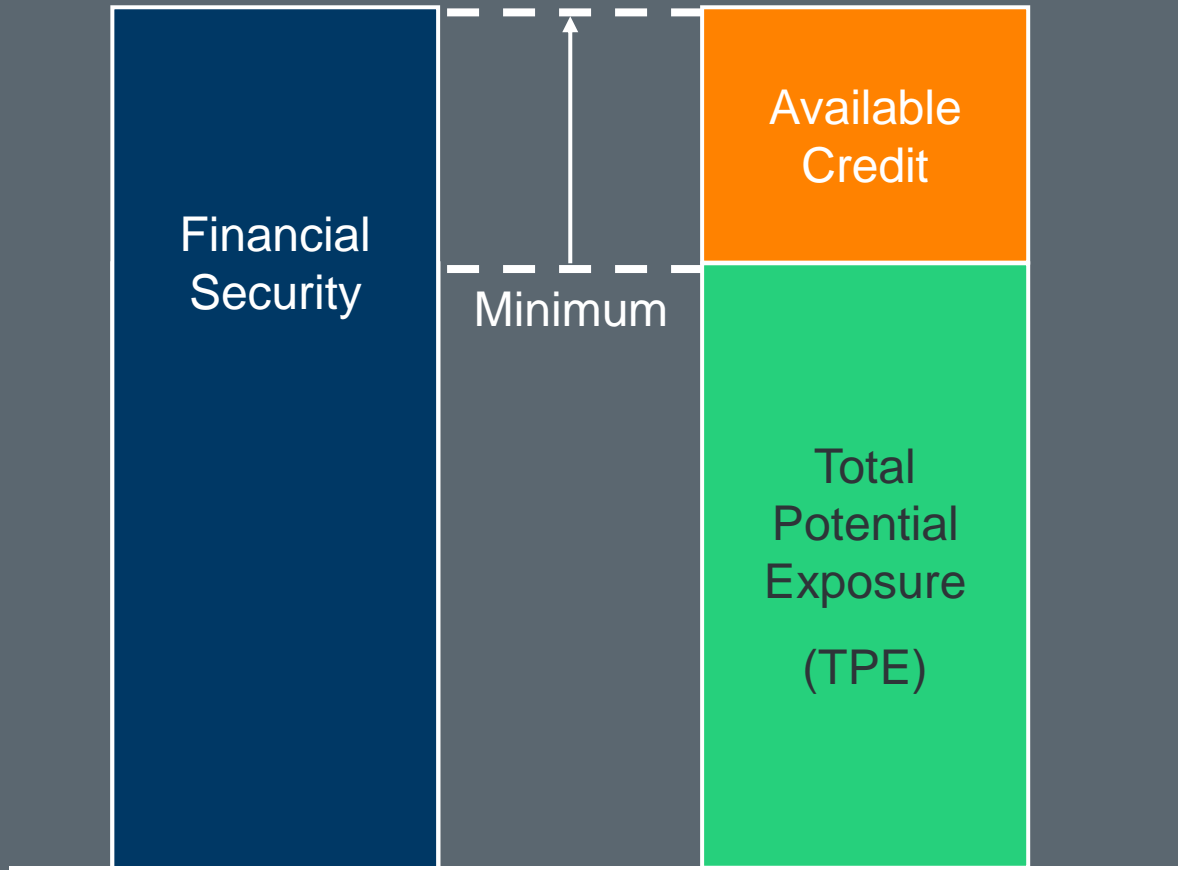
CRR Ownership



Total
Potential
Exposure
(TPE)

Acceptable forms of collateral







Maintains Financial Security with ERCOT



CRR
Auction
Credit Limit



Day-Ahead
Market
Credit Limit



Credit Application (and Attachment J)

- Establish initial exposure values (TPE)
- Post sufficient Financial Security



Financial
Security

Protocol
Section 22
Attachment J

Total
Potential
Exposure
(TPE)

Requires estimates to calculate TPE:

- **Load**
 - Daily average MWh
 - Percentage to be purchased in Real-Time
 - Estimated number of ESI IDs
- **Generation**
 - Daily average MWh
 - Percentage to be sold bilaterally

Total
Potential
Exposure
(TPE)

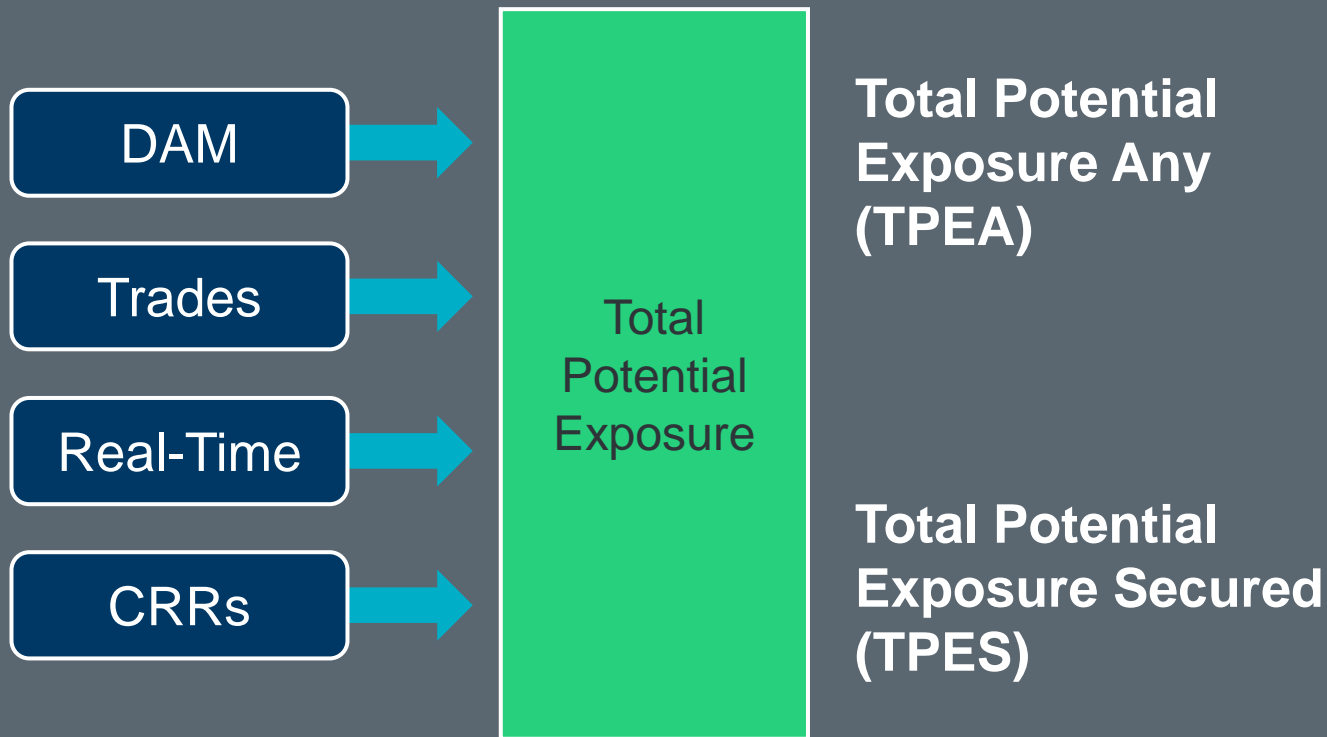
Types	Description	Limit
Cash	<ul style="list-style-type: none"> • Deposit with ERCOT • Interest paid monthly 	None
Surety Bonds	<ul style="list-style-type: none"> • Insurance company issues • ERCOT named beneficiary 	\$10 Million per CP per issuer
Letters of Credit	<ul style="list-style-type: none"> • Unconditional, Irrevocable • ERCOT named beneficiary 	Subject to credit rating of issuer

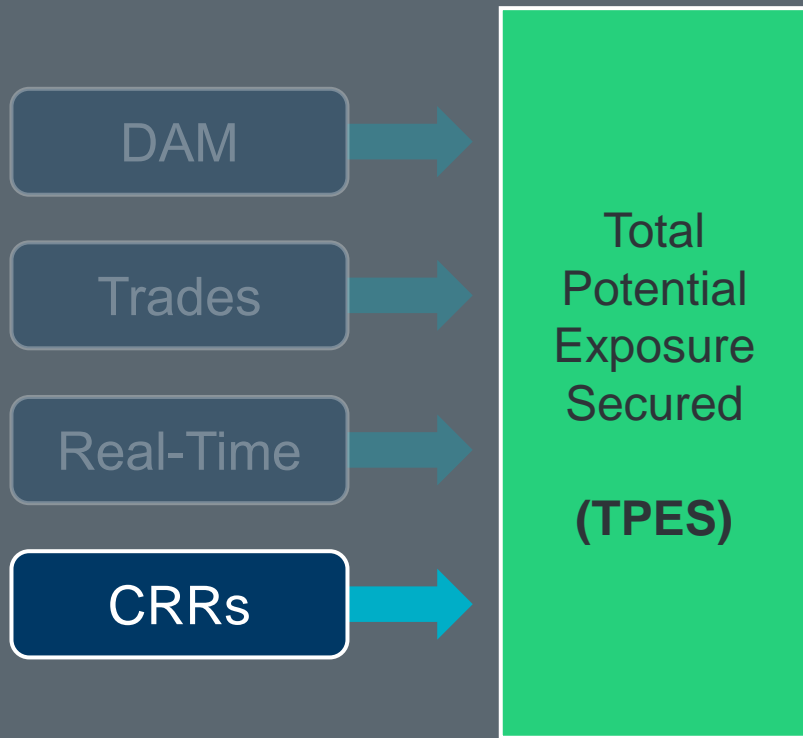
Financial Security

Overall Limits for Issuers
 Surety Bonds: \$100 Million
 Letters of Credit: \$750 Million

Credit Exposure

Total Potential Exposure changes with Market Activities





TPES includes the Future Credit Exposure of Congestion Revenue Rights owned by a CRR Account Holder



Also includes an Independent Amount for capitalization

- Based on historical valuation
- Different methodology for options and obligations

$$\text{FCE} = \text{FCEOPT} + \text{FCEOBL}$$

Projected over current month
and all future months

Projected over current month
and next month

- Based on historical average prices
- Each path has its own value

$$\text{Value} = \text{NAOPTMW} * A$$

Where:

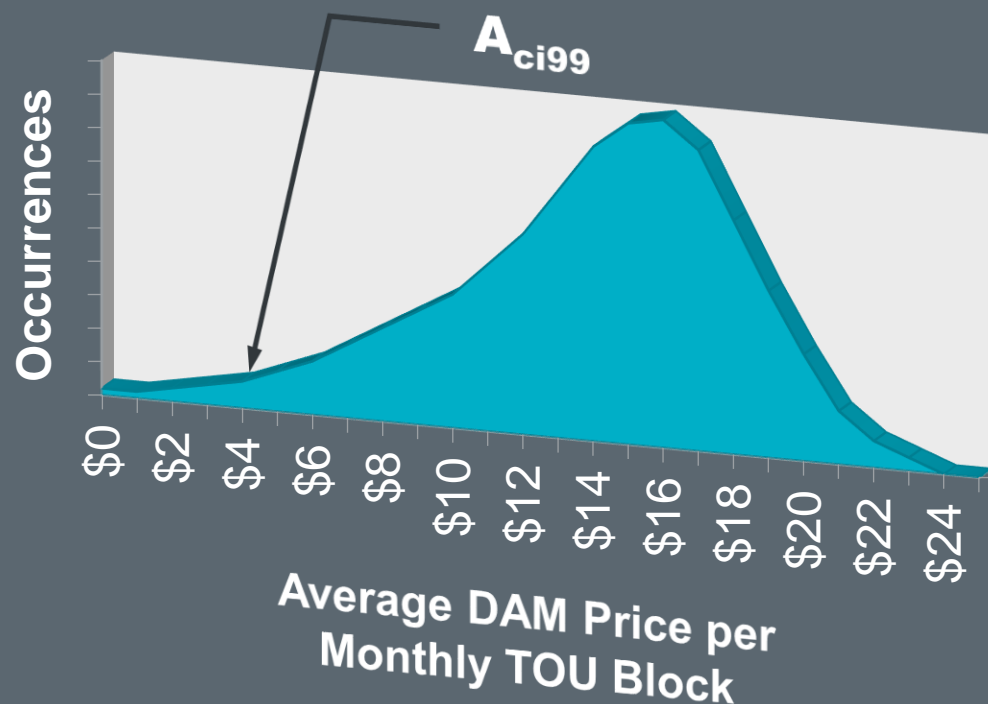
NAOPTMW = Net Awarded PTP Options for source-to-sink path

A = Path-Specific DAM-Based Adder (price)

Path-Specific Adder

- Calculated for each source/sink pair
- Three-year look-back

ci99 = 99th percentile
Confidence Interval



$$\text{FCEOPT} = - \sum [\text{NAOPTMW} * \text{Max}(0, \text{Aci}_{99})]$$

Where: NAOPTMW = Net PTP Options
(Awarded Portfolio)



Summed over:

- All source/sink pairs
- Remaining TOU hours of the current month
- TOU hours of the next month (Prompt Month)



CP EZrisk owns PTP Options on two paths

- **Path P1:**
 - 40 MW Peak Weekday
 - $Aci99 = \$0.05/\text{MWh}$
- **Path P2:**
 - 10 MW Peak Weekday
 - $Aci99 = \$0.10/\text{MWh}$
- **Hours:**
 - Current Month = 80 Peak Weekday Hours remaining
 - Prompt Month = 320 Peak Weekday Hours total



What is EZrisk's FCEOPT?



Answer:



Portfolio Weighted Adder (PWA)

- Volume-weighted average price
- Based on historical CRR path values



- OR -

Portfolio Weighted Auction Clearing Price (PWACP)

- Volume-weighted average price
- From most recent Auction

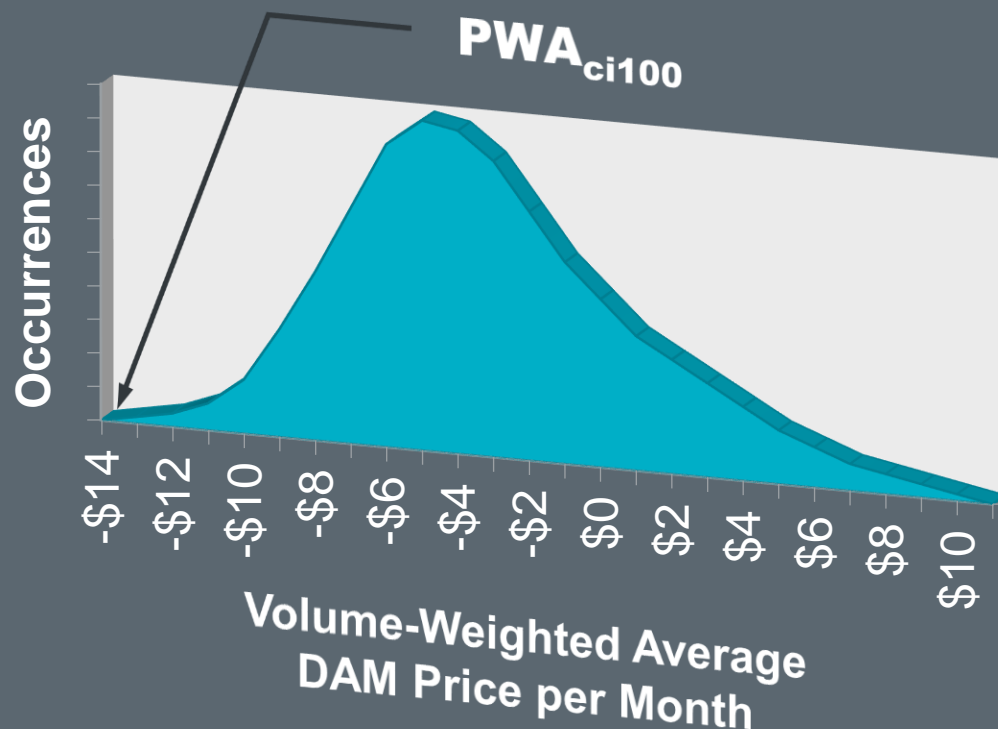


...whichever results in highest risk

Portfolio Weighted Adder (PWA)

- Monthly average price
- Three-year look-back

ci100 = 100th percentile
Confidence Interval



$$\text{FCEOBL} = \sum [\text{NAOBLMW} * (-\text{Min}(0, \text{PWA}_{\text{ci100}}, \text{PWACP}))]$$

Where: NAOBLMW = Net PTP Obligations (Awarded Portfolio)



Summed over:

- All hours of current month
- All hours of next month (Prompt Month)
- All hours of Forward Months



CP EZrisk owns a PTP Obligation

- **Time: Current and upcoming months**
 $NAOBLMW = 10MW * 2,000h = 20,000MWh$
- **This PTP Obligation has had a positive value for the past three years**
 $PWA_{ci100} = \$0.09/MWh$
- **In the most recent monthly auction, the PTP Obligation cleared at a slightly negative price**
 $PWACP = (\$0.10)/MWh$



What is EZrisk's FCEOBL?



Answer:



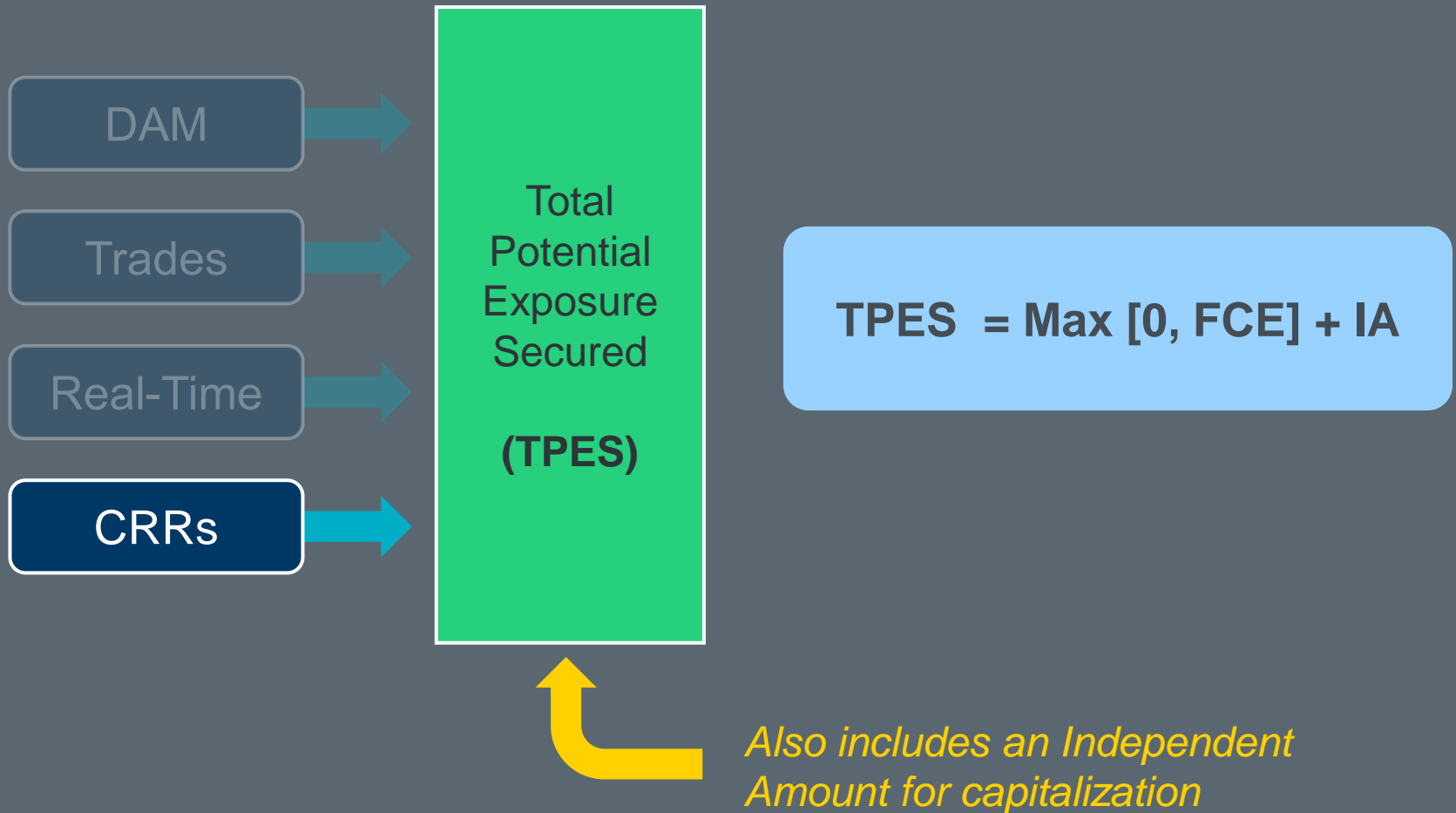
Putting it all together:

$$\text{FCE} = \text{FCEOPT} + \text{FCEOBL}$$



Credit for PTP Options offsets the exposure of PTP Obligations





All Counter-Parties must post an Independent Amount

- \$500,000 for participation in all markets
- \$200,000 for participation in everything but CRRs

When a Counter-Party has only QSEs, then TPES is \$200,000

$$\text{TPES} = \text{Max} [0, 0] + \$200,000$$

CP EZrisk owns both PTP Obligations and PTP Options

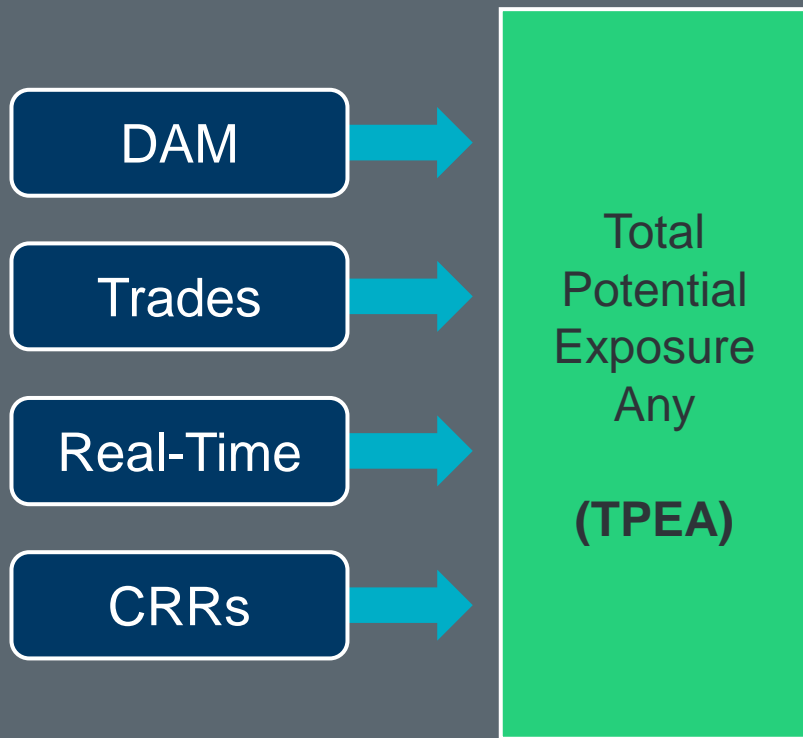
- At close of business today:
 - $FCEOPT = - \$1,200$
 - $FCEOBL = \$2,000$
- Don't forget to include the Independent Amount



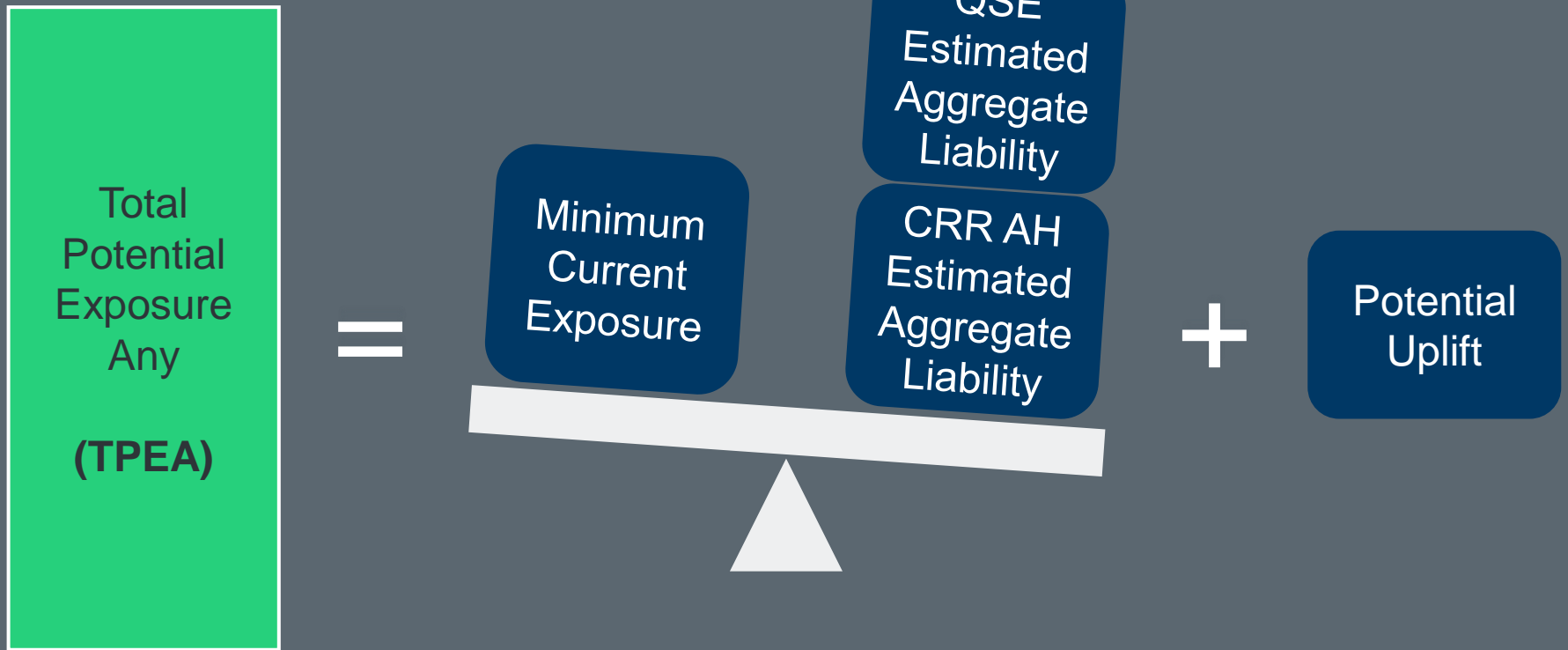
What is EZrisk's TPES?

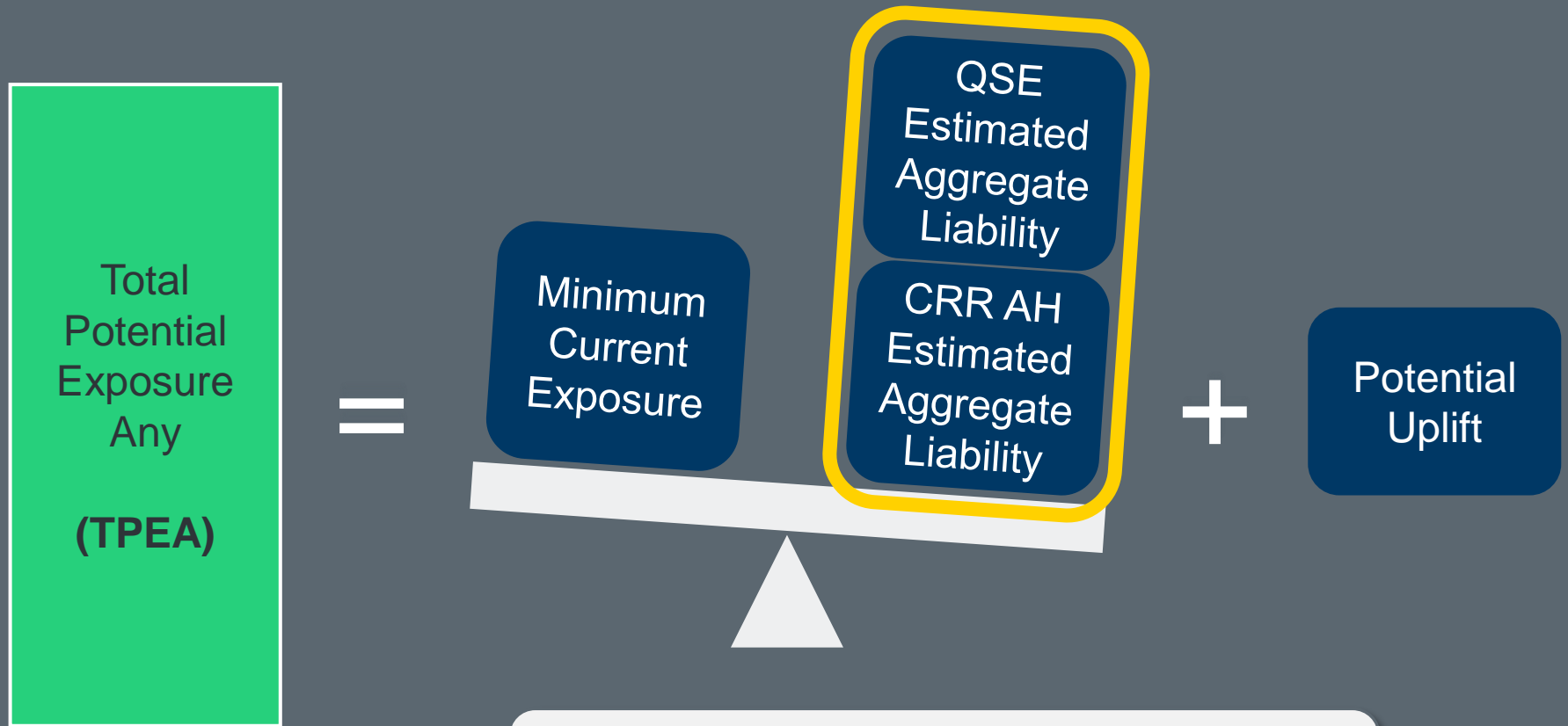
Answer:



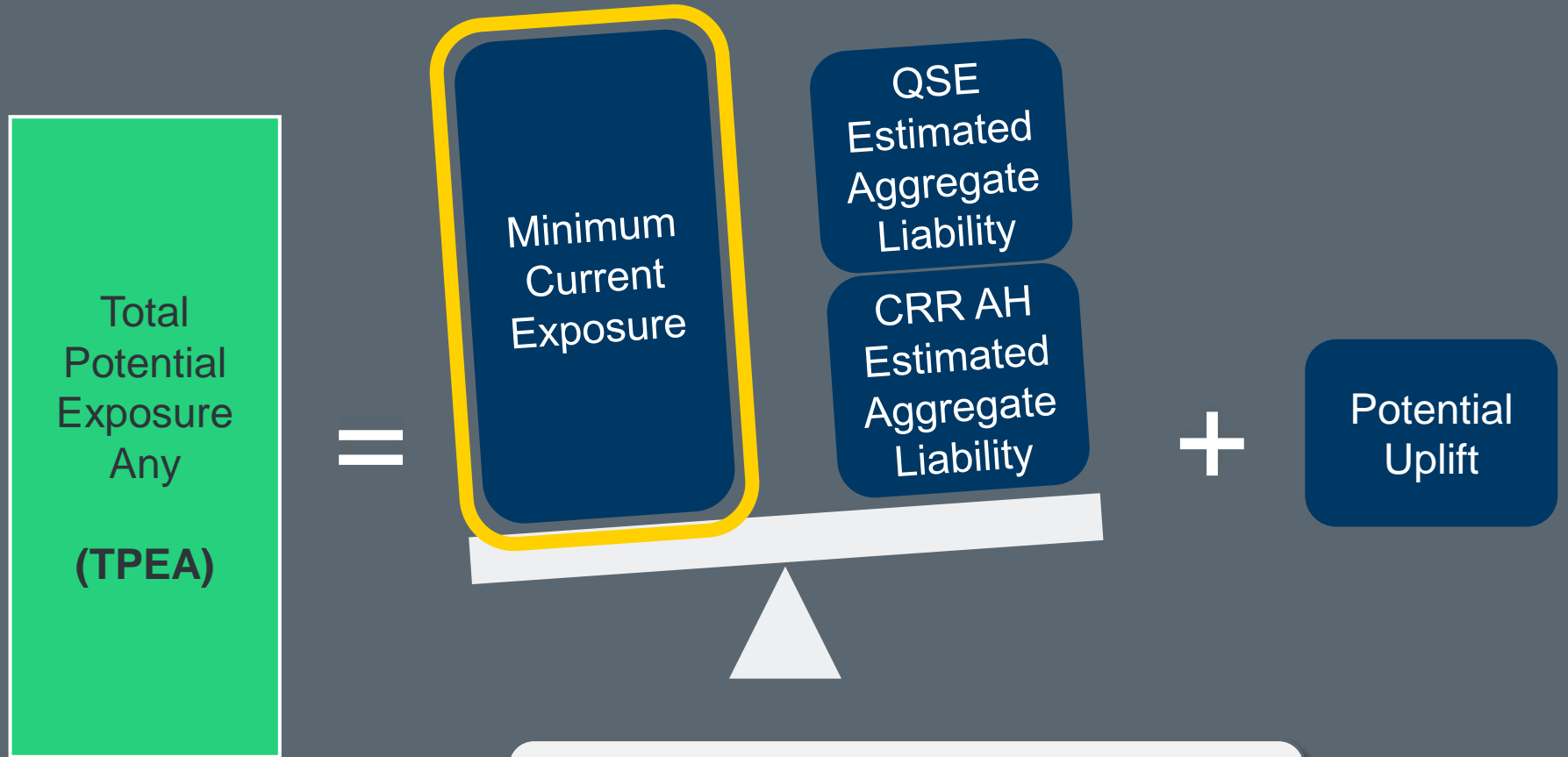


TPEA is based on the settlement impact from various market activities

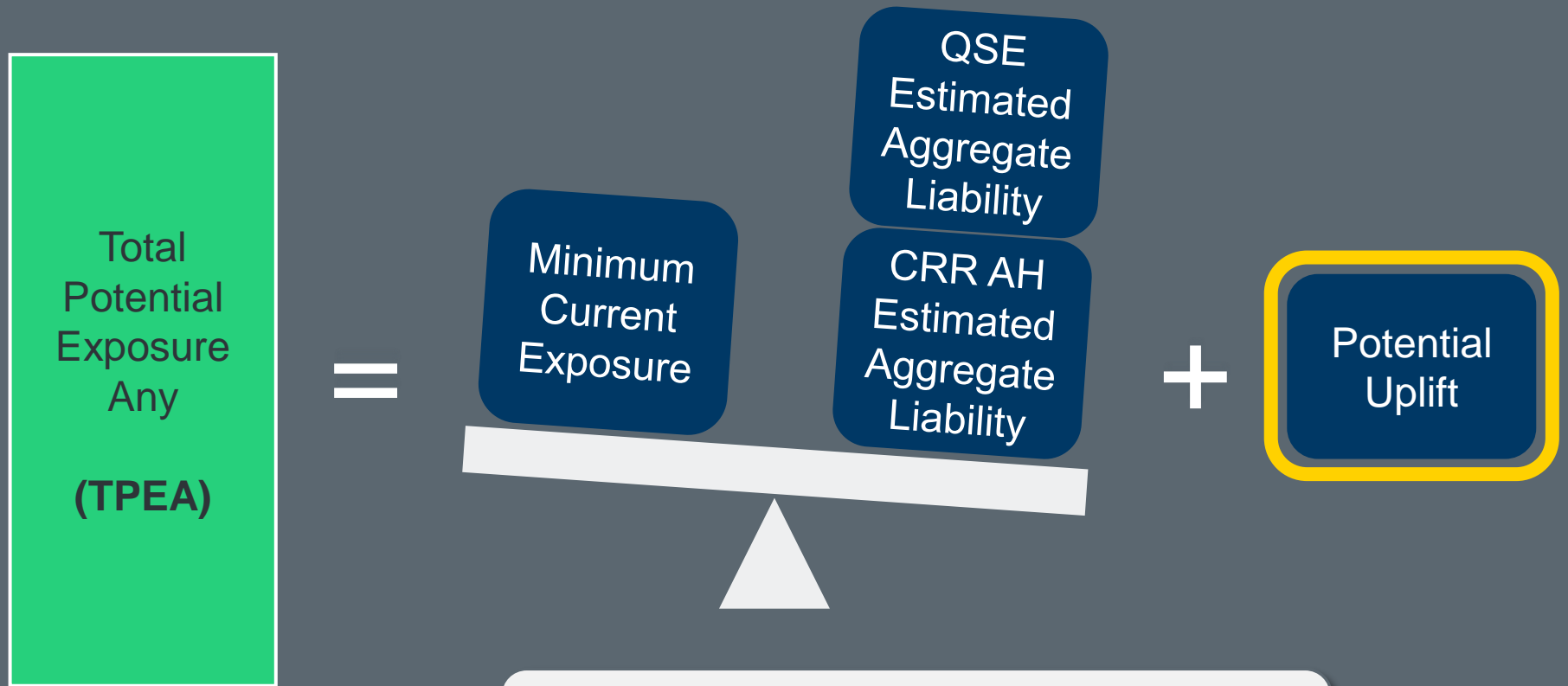




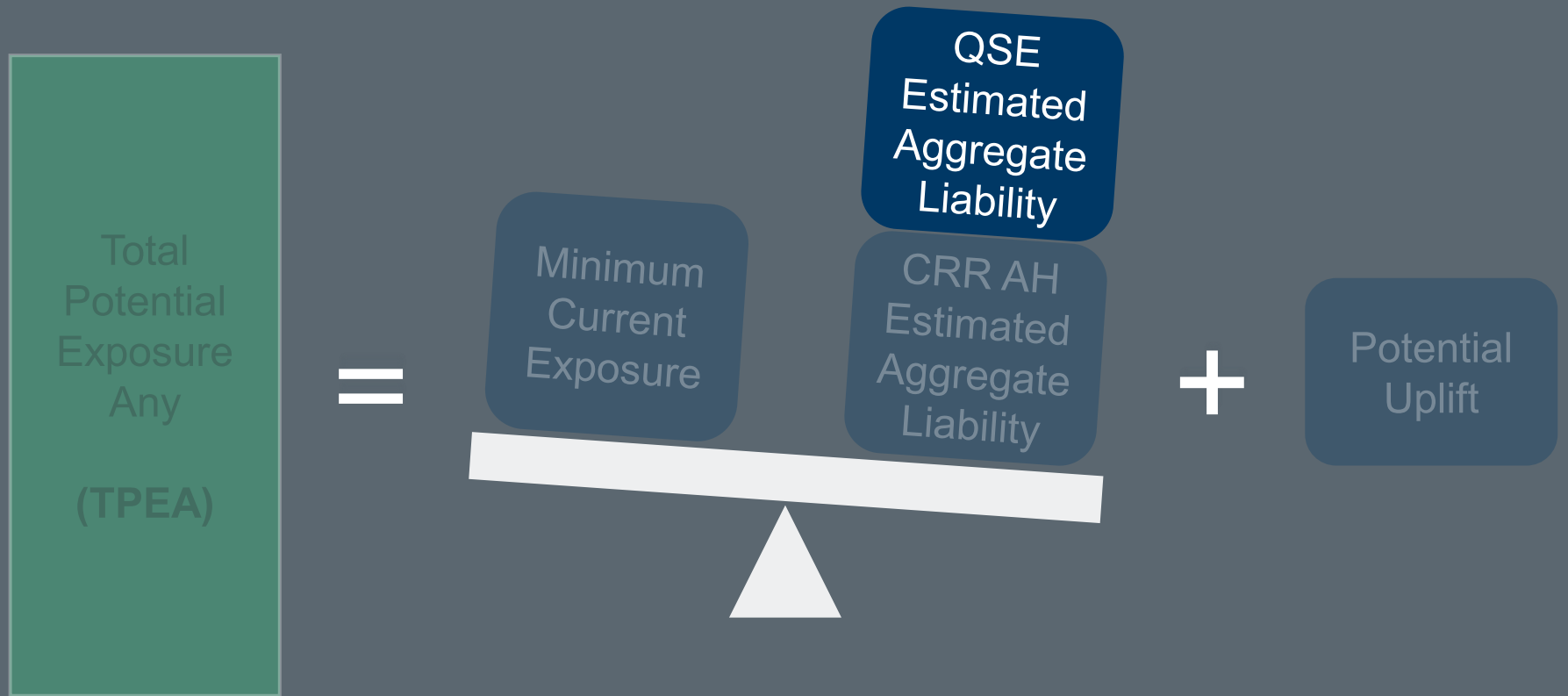
Estimated Aggregate Liability (EAL) is based on historical market behaviors



Minimum Current Exposure (MCE) creates a floor for credit exposure



Potential Uplift (PUL) captures risk of market uplifts from short payments



Two categories of QSE Estimated Aggregate Liability

QSE
Estimated
Aggregate
Liability

(EAL_q)

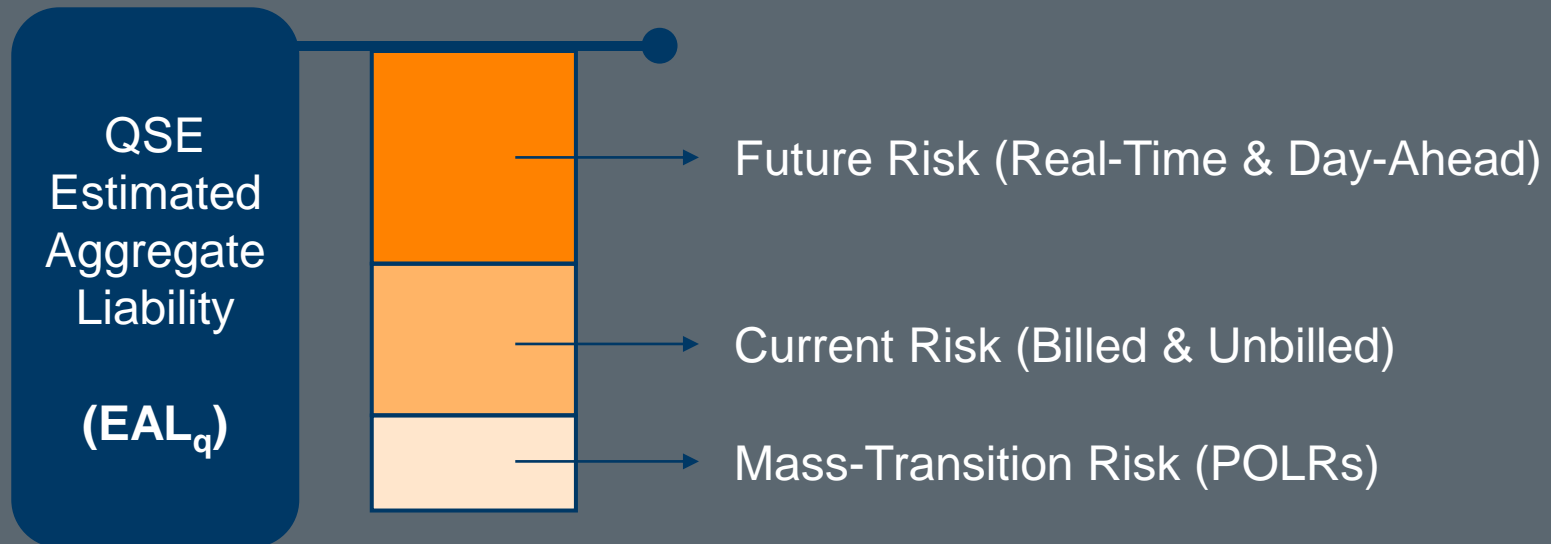
Counter-Parties
with Load and/or
Gen QSEs

QSE
Estimated
Aggregate
Liability

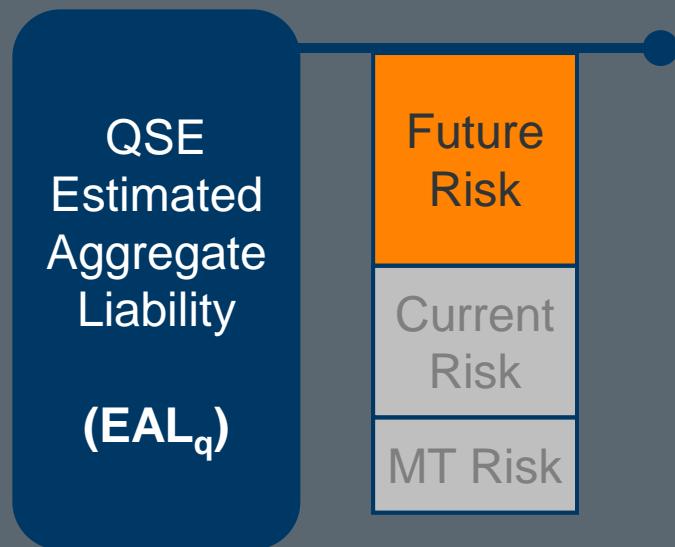
(EAL_t)

Counter-Parties
with no Load and
no Gen QSEs
(Trade-Only)

- Calculated for all Load and/or Gen QSEs
- Addresses multiple types of risk



Factors	Purpose	Value
M1	Projecting Future Risk	<p>M1 = M1a + M1b</p> <p>M1a = Termination time upon default = 10 to 13 Days</p> <p>M1b = Mass Transition time for QSEs with Load = 3 to 8 Days</p>
M2	Estimating Current Risk	<p>M2 = Maximum Operating Days complete, but unbilled = 9 Days</p>



- Operating Days yet to come
- Historical behaviors
- Historical and forward prices

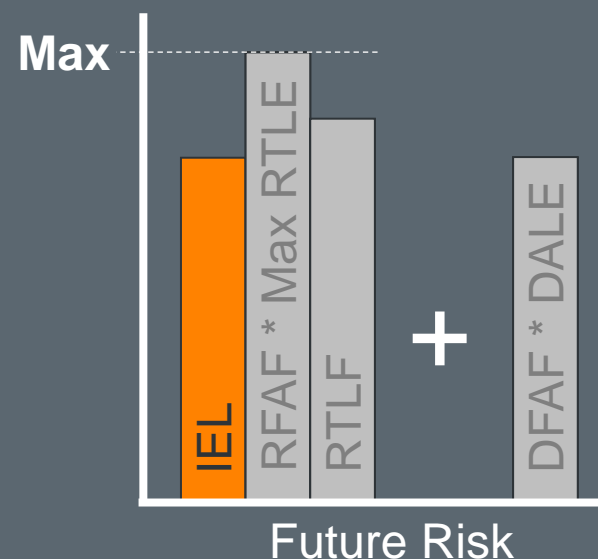
$$\text{Max} \left[\begin{array}{c} \text{Initial Estimated Liability (New CPs)} \\ \text{-or-} \\ \text{RFAF * Max Real-Time Liability Extrapolated} \\ \text{-or-} \\ \text{Real-Time Liability Forward} \end{array} \right] + \text{DFAF * Day-Ahead Liability Extrapolated}$$

Initial Estimated Liability (IEL)

Based on estimates from Credit Application

- Daily Estimated Load (MWhs)
- Percentage to be purchased in Real-Time
- Daily Estimated Generation (MWhs)
- Percentage to be sold bilaterally

Used during first 40 days of activity in ERCOT



QSE Type	Initial Estimated Liability (IEL)
Load	$IEL = DEL * \text{Max} [0.2, RTEFL] * RTAEP * (M1 + M2)$
Resource	$IEL = DEG * \text{Max} [0.2, RTEFG] * RTAEP * (M1 + M2)$
Load & Resource	$IEL = DEL * \text{Max} [0.1, RTEFL] * RTAEP * (M1 + M2) + DEG * \text{Max} [0.1, RTEFG] * RTAEP * (M1 + M2)$

DEL	Daily Estimated Load
RTEFL	Real-Time Energy Factor for Load
DEG	Daily Estimated Generation
RTEFG	Real-Time Energy Factor for Generation
RTAEP	Real-Time Average Energy Price (HB_HUBAVG)

CP EZrisk just entered the market

- From their Credit Application:
 - Daily Estimated Load = 12,000MWh
 - Percentage Purchased in Real-Time = 50%
 - Daily Estimated Generation = 12,000MWh
 - Percentage sold Bilaterally = 50%
- Other information
 - M1 = 16
 - M2 = 9
 - RTAEP = \$40/MWh



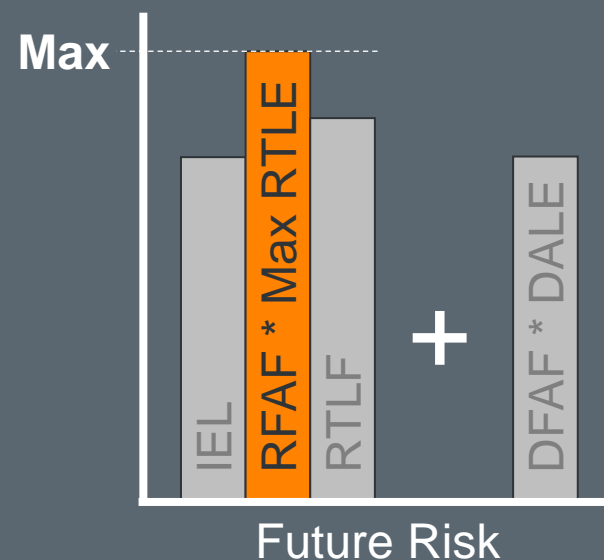
What is EZrisk's Initial Estimated Liability?

Answer:

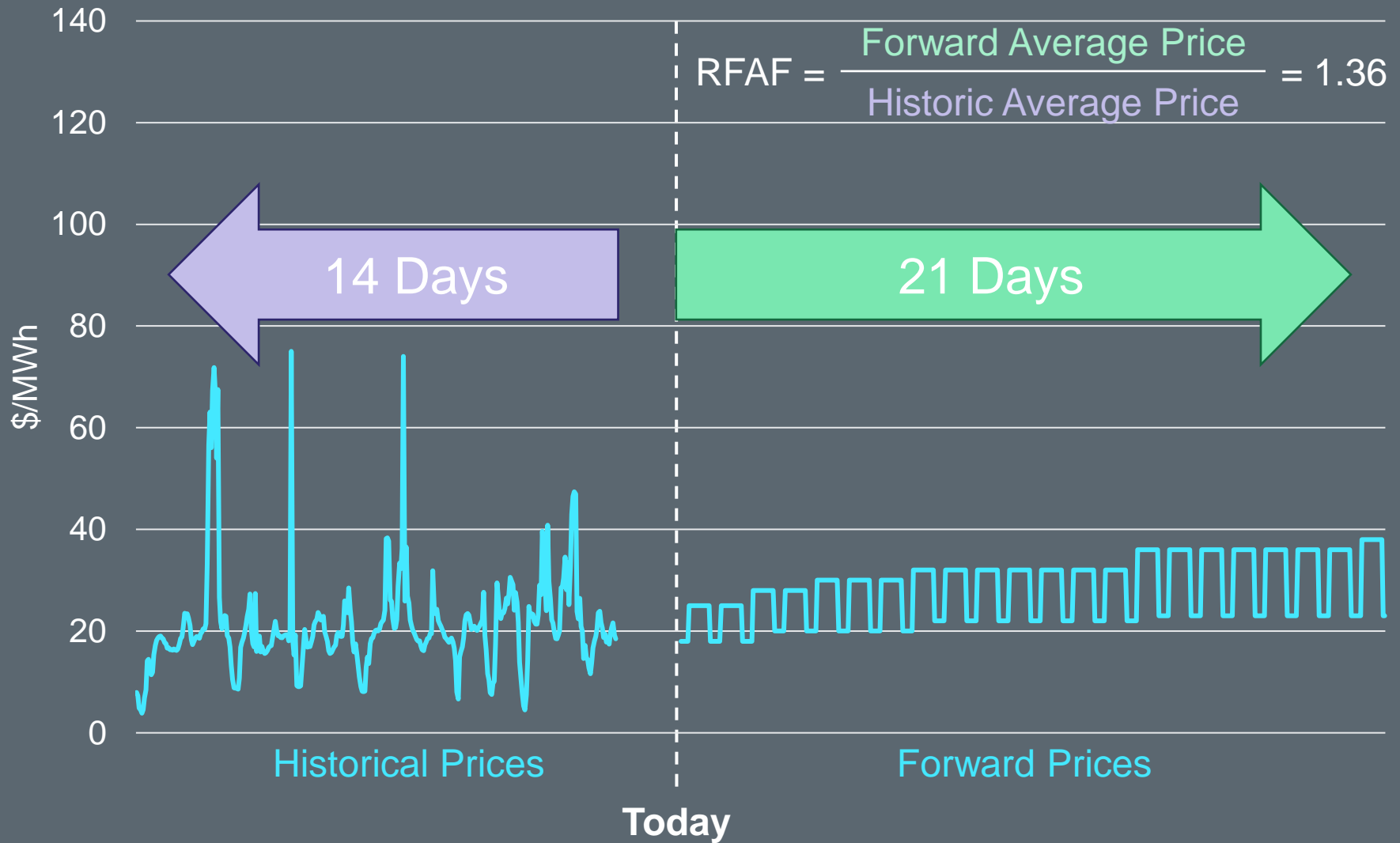


Max Real-Time Liability Extrapolated (Max RTLE)

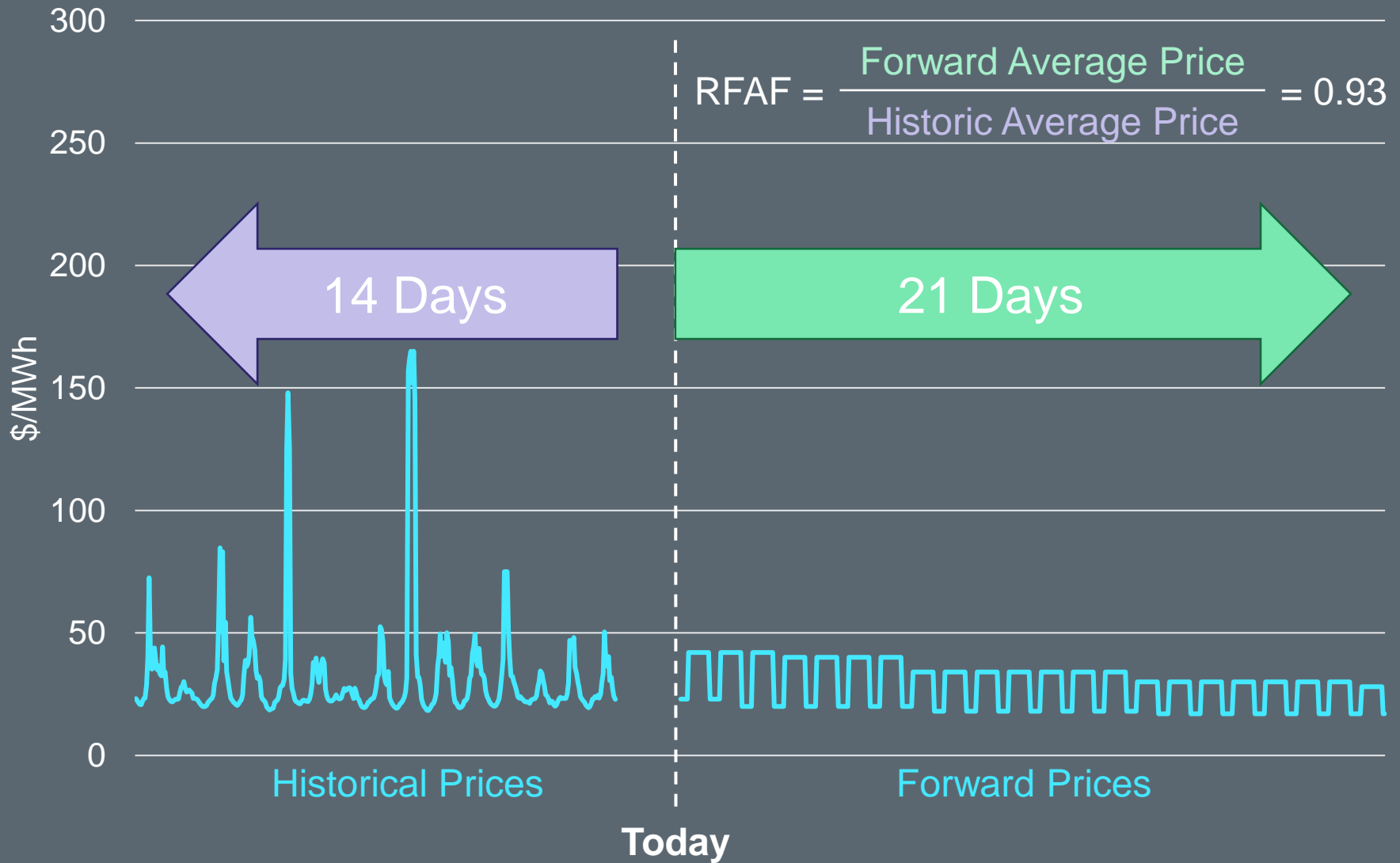
- Based on actual Real-Time Settlements
 - Average Initial Settlement
 - 14 calendar day lookback
 - Projected over M1 days
- Maximum risk over the previous 40 days



Real-Time Pricing at North Hub



Real-Time Pricing at North Hub

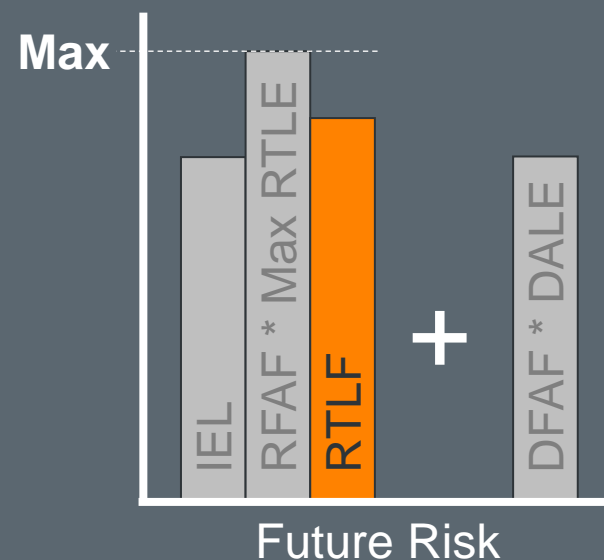


Real-Time Liability Forward (RTLFL)

Based on estimated Real-Time Settlements

- Net amount for most recent 7 Operating Days
 - Actual for some days
 - Estimates¹ for others
- Adjusted by 150%

Captures recent trends that diverge from historical results

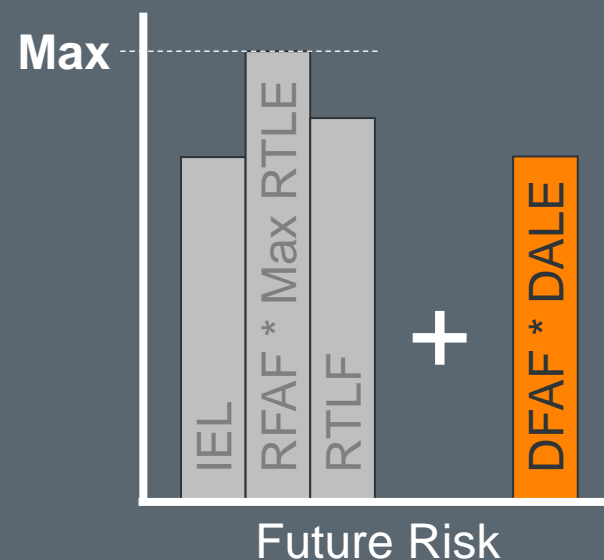


¹ See Protocol Section 16.11.4.3.2 for details

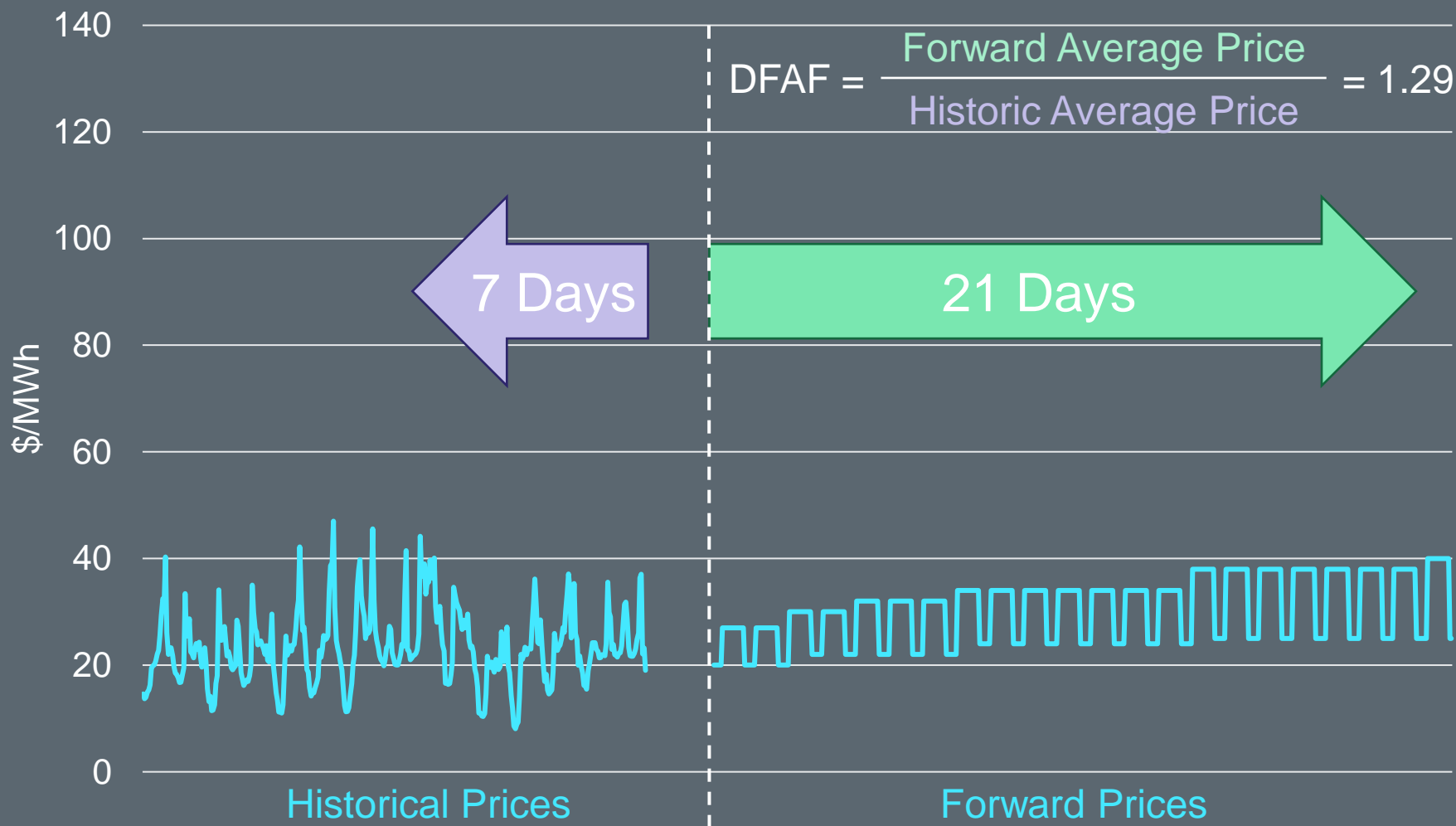
Day-Ahead Liability Extrapolated (DALE)

Based on actual Day-Ahead Market Settlements

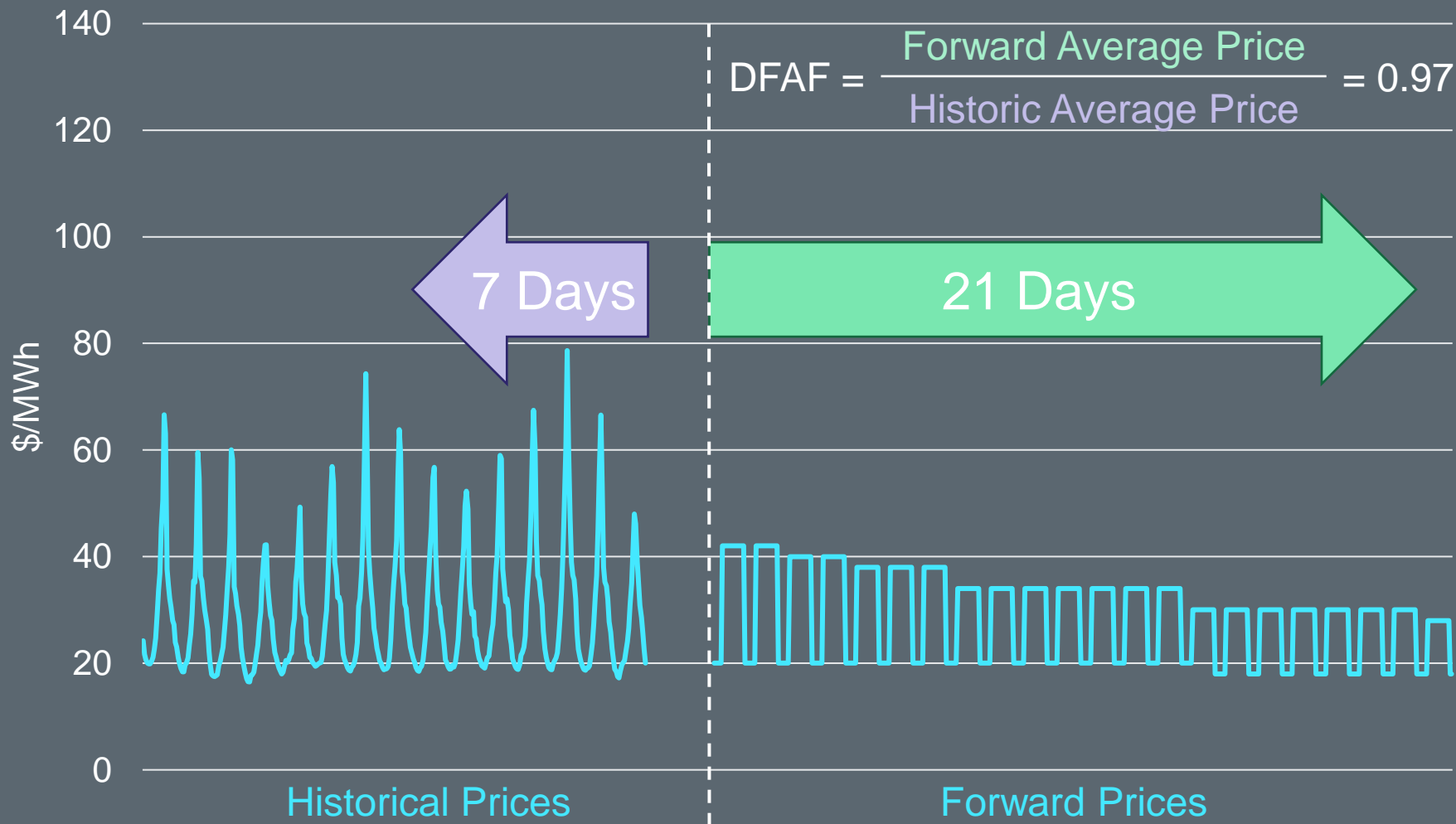
- Average Day-Ahead Market Settlement
- 7 calendar day lookback
- Projected over M1 days



DAM Pricing at North Hub



DAM Pricing at North Hub





CP EZrisk has been in the market for 5 months

- Initial Estimated Liability = \$12 Million
- Real-Time Liability Extrapolated peaked at \$3 Million twenty days ago
- Real-Time Liability Forward = \$1 Million
- Day-Ahead Liability Extrapolated = (\$500,000)
- Real-Time Forward Adjustment Factor = 1.05
- Day-Ahead Forward Adjustment Factor = 1.10

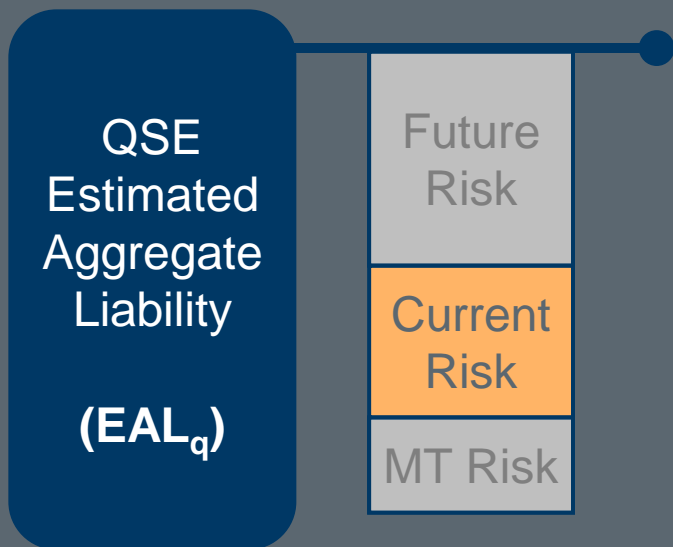


What is EZrisk's future risk in the EAL calculation?



Answer:



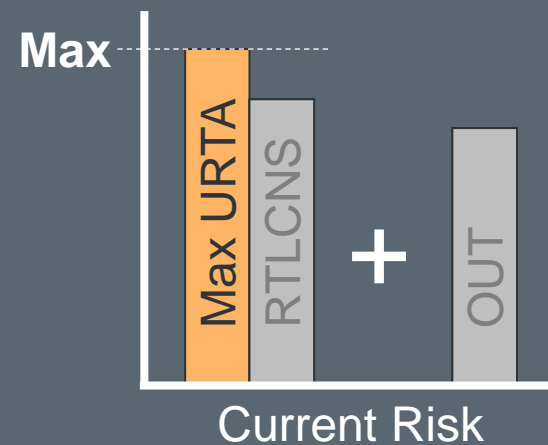


- Estimates risk of completed Operating Days where settlement is not complete
 - Unbilled
 - Billed but unpaid
- Based on historical behaviors

$$\text{Max} \left[\begin{array}{c} \text{Max Unbilled Real-Time Amount} \\ \text{-or-} \\ \text{Real-Time Liability Completed} \\ \text{and Not Settled} \end{array} \right] + \text{Outstanding Unpaid Transactions}$$

Max Unbilled Real-Time Amount (Max URTA)

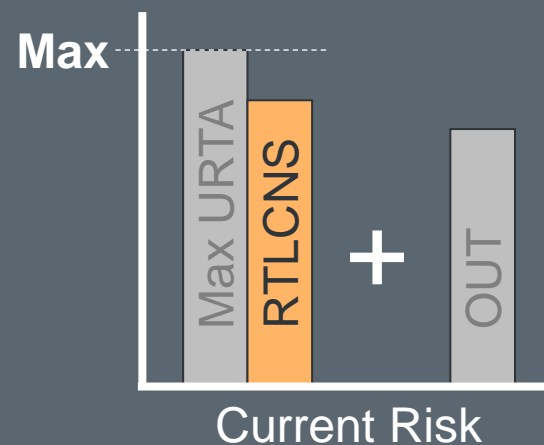
- Based on actual Real-Time Settlements
 - Average Initial Settlement
 - 14 calendar day lookback
 - Projected over M2 days
- Maximum risk over the previous 40 days



Real-Time Liability Completed and Not Settled (RTLCNS)

- Based on estimated Real-Time Settlements
- Sum of net amounts for all Operating Days Completed but not Settled

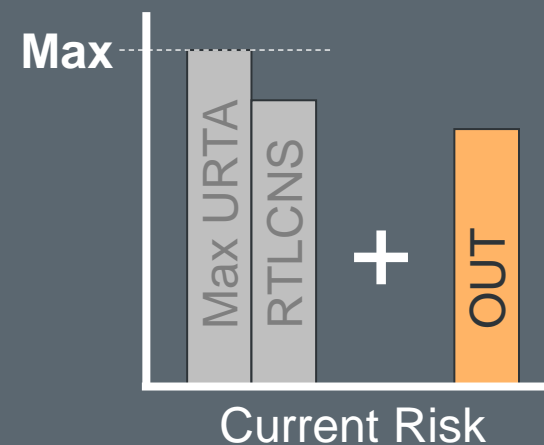
Captures recent trends that diverge from historical results



Outstanding Unpaid Transactions (OUT)

$$\text{OUT}_q = \text{OIA}_q + \text{UDAA}_q + \text{UFA}_q + \text{UTA}_q + \text{CARD}$$

OIA	Outstanding Invoice Amounts
UDAA	Unbilled Day-Ahead Amounts
UFA	Unbilled Final Amounts
UTA	Unbilled True-up Amounts
CARD	CRR Auction Revenue Distribution



Outstanding Unpaid Transactions (OUT)

Component	Description
OIA	Includes outstanding invoices of all types
UDAA	Estimates ¹ for all Day-Ahead Markets that have not settled
UFA	<ul style="list-style-type: none"> • Average RTM Final Settlement • 21-day lookback • Projected over 55 days
UTA	<ul style="list-style-type: none"> • Average RTM True-up Settlement • 21-day lookback • Projected over 180 days
CARD	Estimate of Counter-Party's share of CRR Auction Revenues already collected, but not paid out

¹ See Protocol Section 16.11.4.3.1 for details



CP EZrisk has been in the market for 5 months

- Unbilled Real-Time Amount peaked at \$1.7 Million twenty days ago
- Real-Time Liability Completed and Not Settled = \$1.5 Million
- Outstanding Unpaid Transactions:
 - Outstanding Invoice Amounts = \$130,000
 - Unbilled Day-Ahead Amounts = (\$29,000)
 - Unbilled Final Amounts = (\$1,000)
 - CRR Auction Revenue Distribution = (\$200,000)

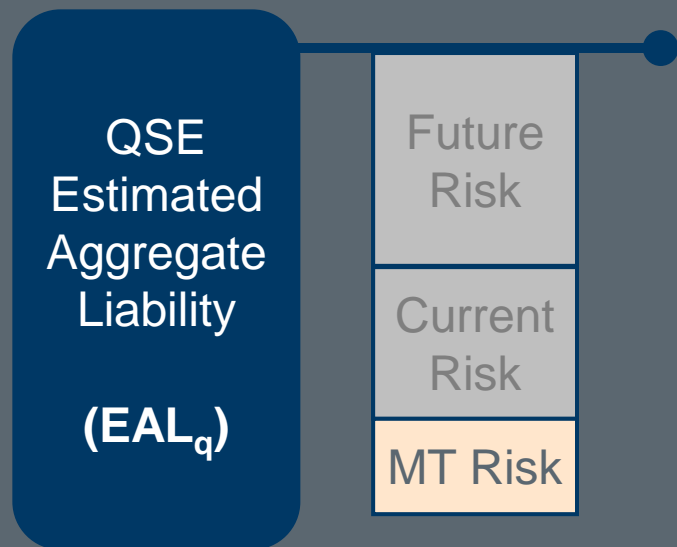


What is EZrisk's current risk in the EAL calculation?



Answer:





- Captures Incremental Load Exposure for Provider of Last Resort (POLR) in the event of a Mass Transition
- Based on
 - Number of ESI IDs transitioned
 - Pro-rata share of defaulting Counter-Party's RTLE

This adjustment remains in place only until the Mass Transition is complete

Two categories of QSE Estimated Aggregate Liability

QSE
Estimated
Aggregate
Liability

(EAL_q)

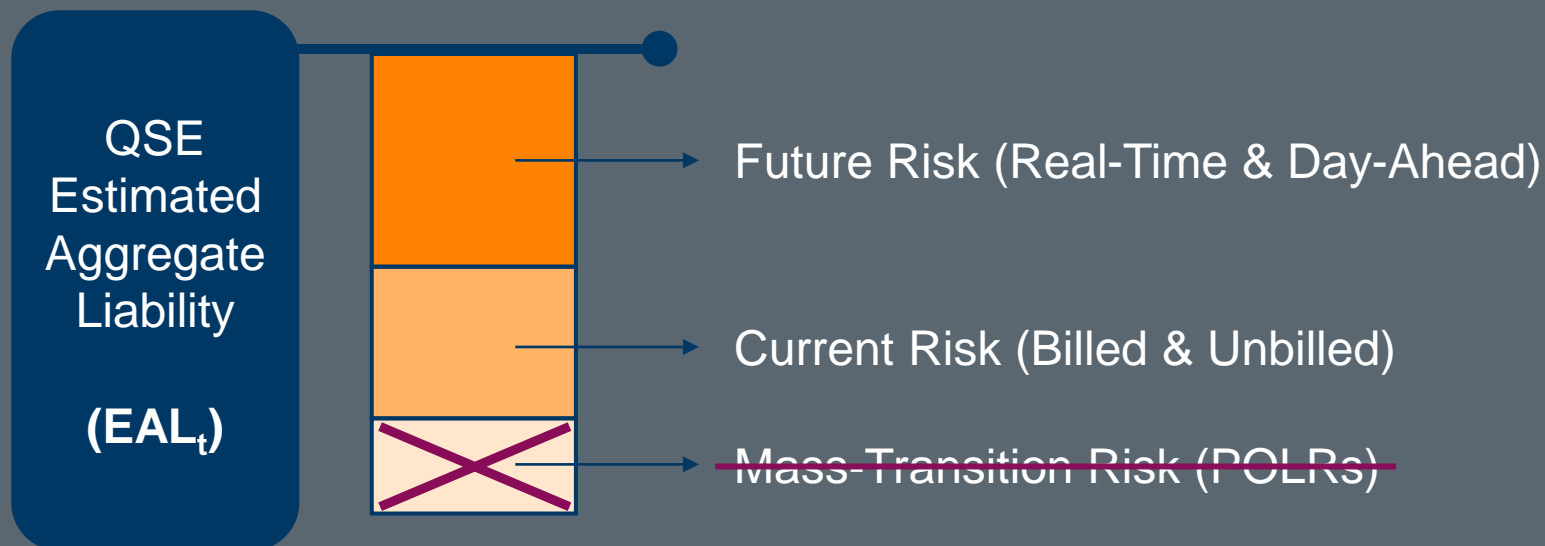
Counter-Parties
with Load and/or
Gen QSEs

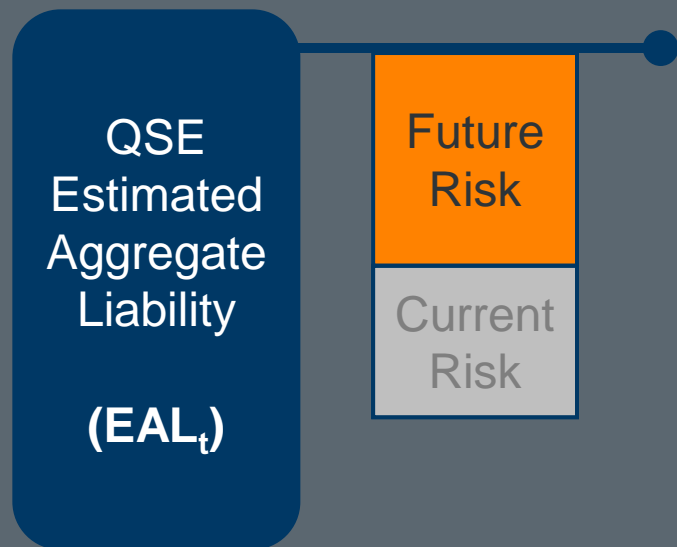
QSE
Estimated
Aggregate
Liability

(EAL_t)

Counter-Parties
with no Load and
no Gen QSEs
(Trade-Only)

- Calculated for all QSEs represented by Counter-Party
- Addresses multiple types of risk



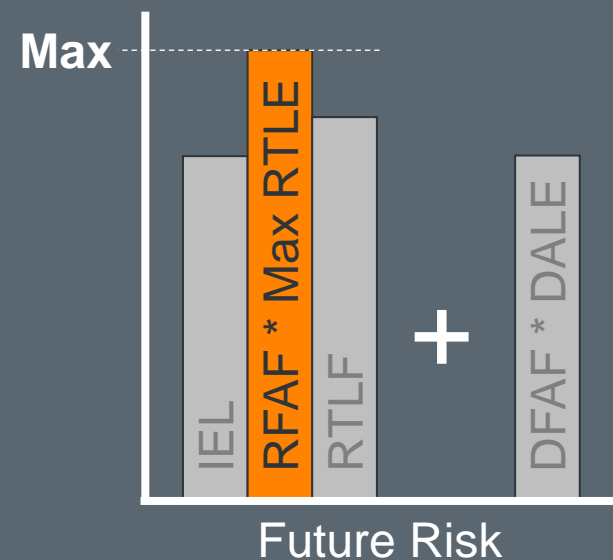


- Operating Days yet to come
- Historical behaviors
- Historical and forward prices

$$\text{Max} \left[\begin{array}{c} \text{Initial Estimated Liability (New CPs)} \\ \text{or} \\ \text{RFAF * Max Real-Time Liability Extrapolated} \\ \text{-or-} \\ \text{Real-Time Liability Forward} \end{array} \right] + \text{DFAF * Day-Ahead Liability Extrapolated}$$

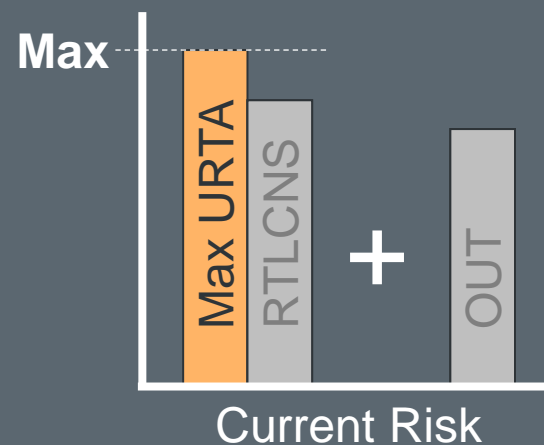
Max Real-Time Liability Extrapolated (Max RTLE)

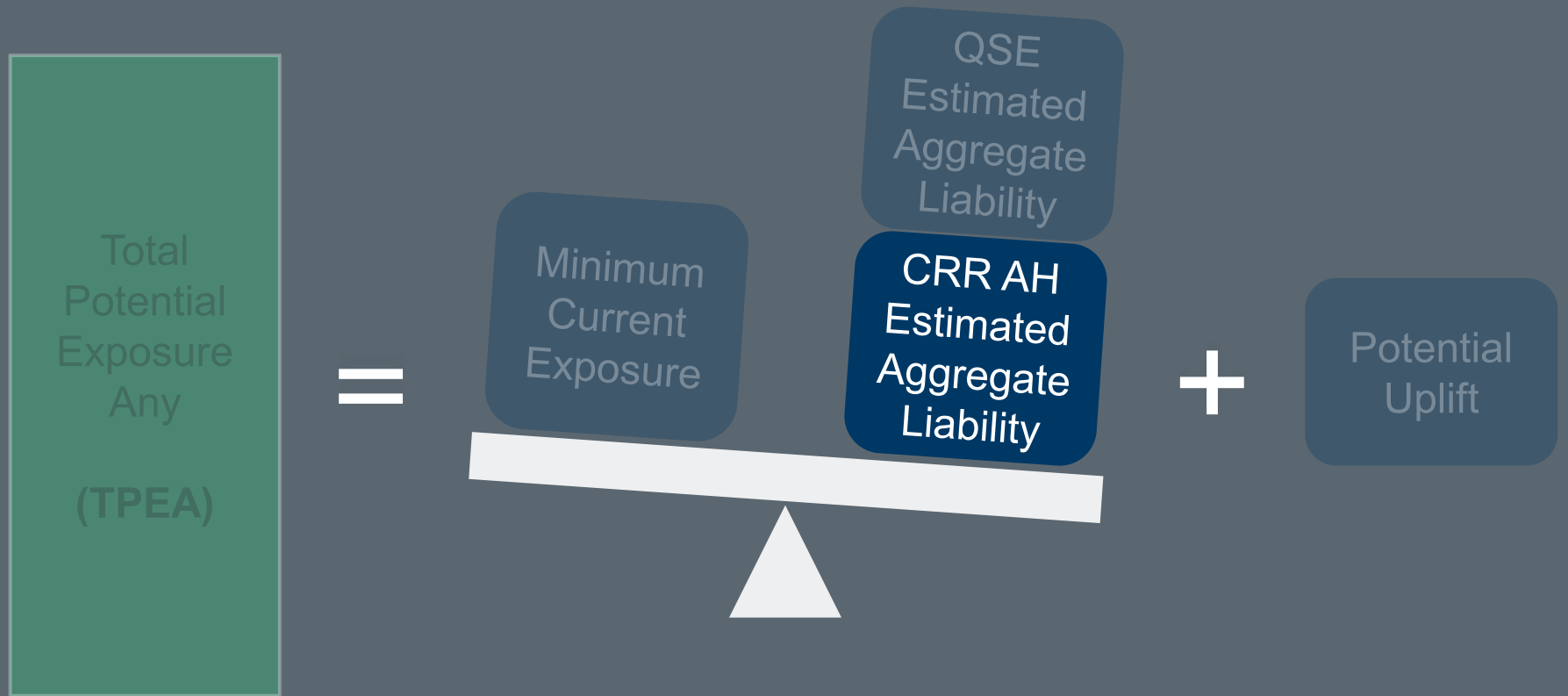
- Based on actual Real-Time Settlements
 - Average Initial Settlement
 - 14 calendar day lookback
 - Projected over M1 days
- Maximum risk over the previous ~~40 days~~
20 days



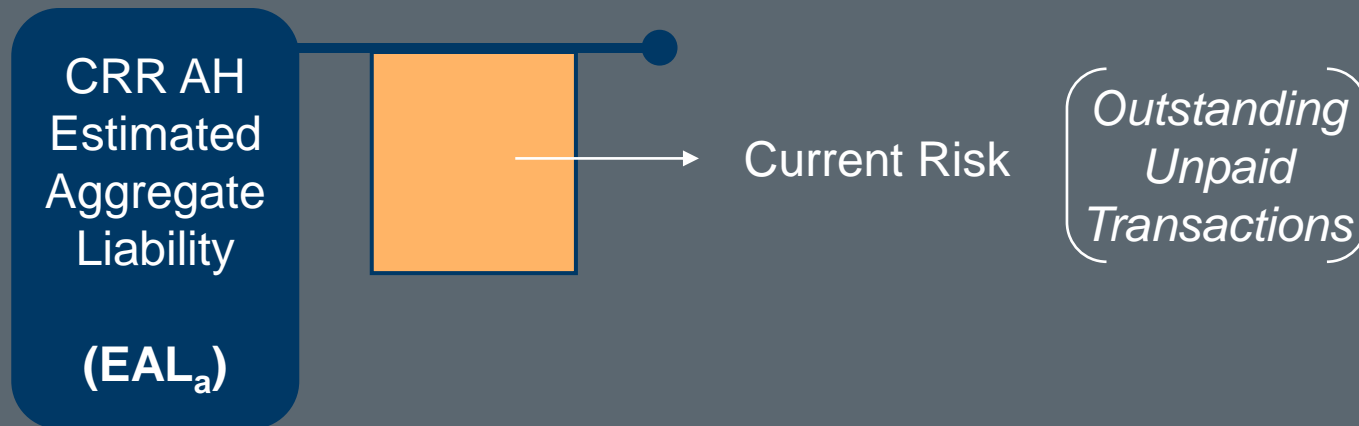
Max Unbilled Real-Time Amount (Max URTA)

- Based on actual Real-Time Settlements
 - Average Initial Settlement
 - 14 calendar day lookback
 - Projected over M2 days
- Maximum risk over the previous ~~40 days~~
20 days





- Calculated for all CRR Account Holders represented by Counter-Party
- Only one type of risk



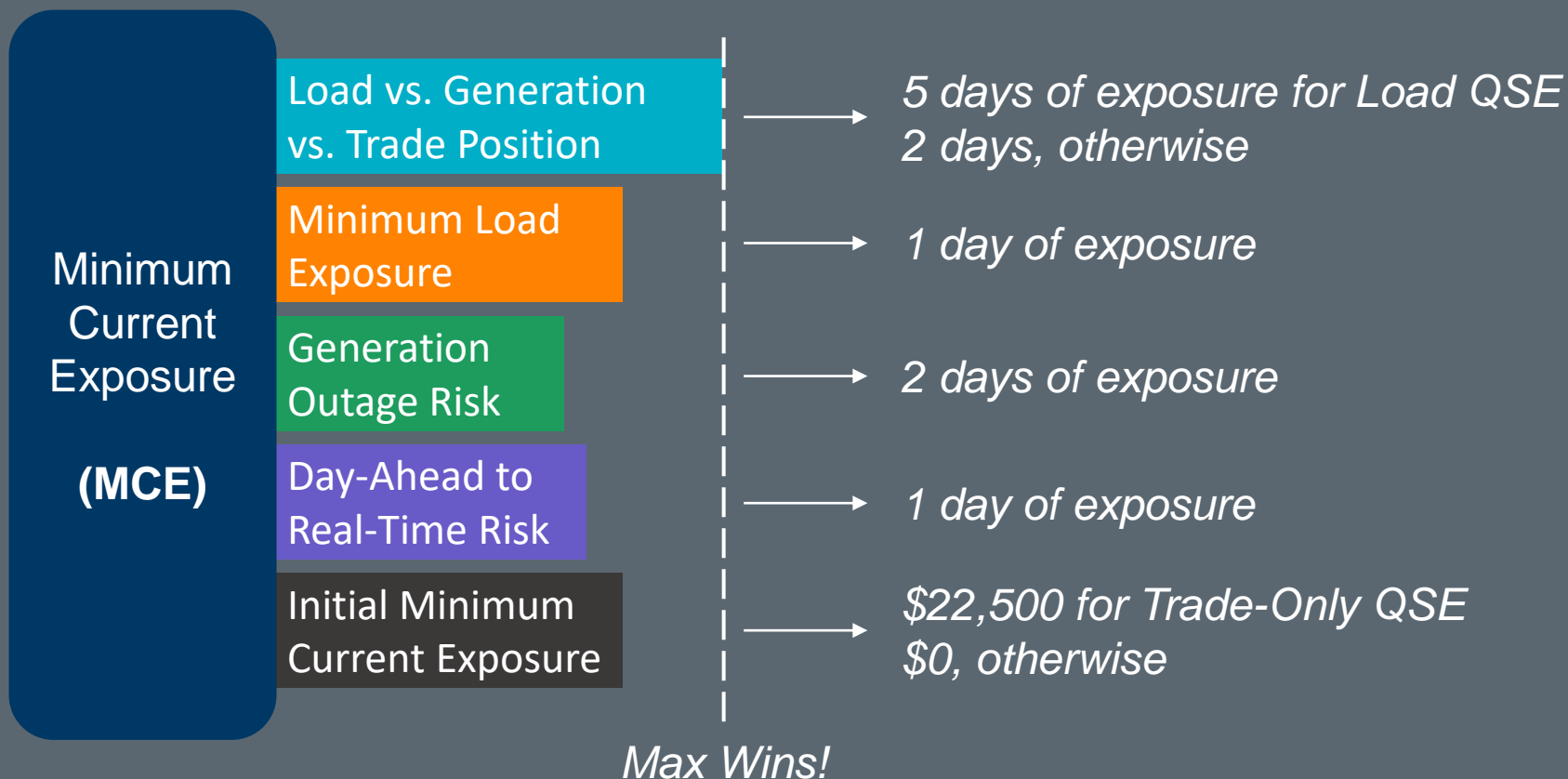
Outstanding Unpaid Transactions (OUT)

$$\text{OUT}_a = \text{OIA}_a + \text{UDAA}_a$$

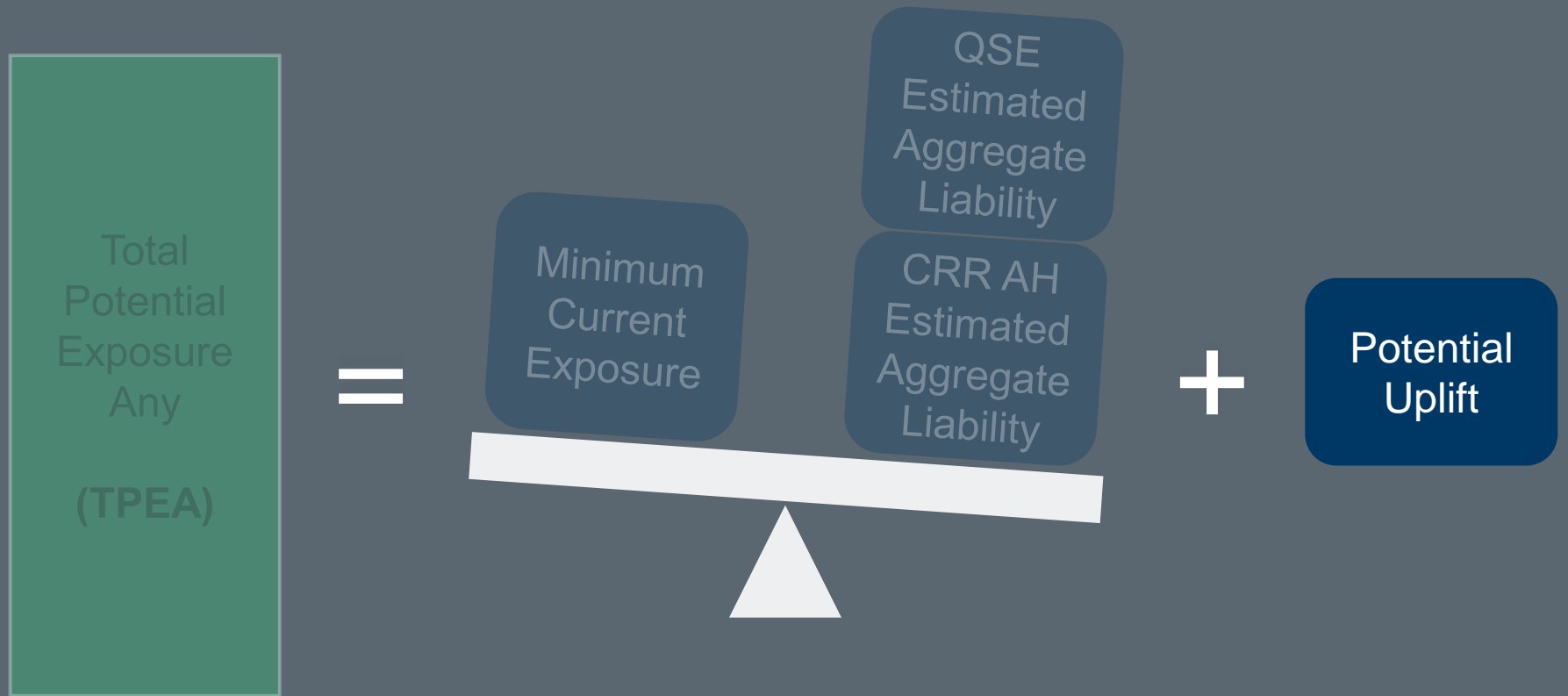
Component	Description
OIA	Outstanding Invoice Amounts
UDAA	Unbilled Day-Ahead Amounts – Estimates ¹ for all Day-Ahead Markets that have not settled

¹ See Protocol Section 16.11.4.3.1 for details





14-day lookback for Historic Data.
Generation discounted by 20%.

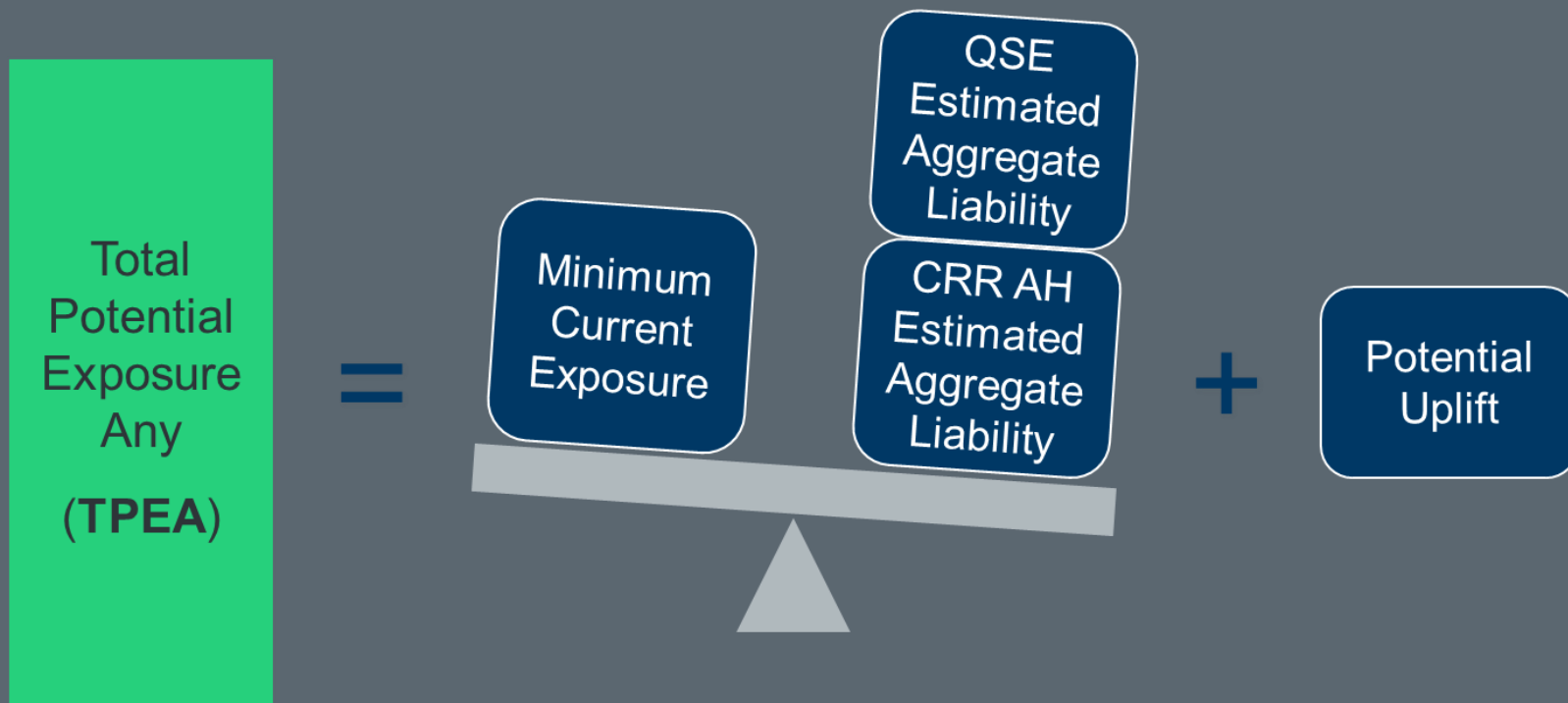


ERCOT may have to uplift short paid amounts owed by other Counter-Parties

Potential
Uplift
(PUL)

Potential Uplift includes proportional amounts based on Counter-Party activities

- Amount to be uplifted within one year
- Minimum of the following
 - 25% of amount on a payment plan due to be repaid beyond one year
 - 5 years' worth of uplift charges



$$\text{TPEA} = \text{Max}[0, \text{MCE}, \text{Max}[0, ((1-\text{TOA})\text{EAL}_q + (\text{TOA})\text{EAL}_t + \text{EAL}_a)]] + \text{PUL}$$

Trade-Only Activity flag



CP EZrisk has been in the market for 5 months

- QSE Estimated Aggregated Liability
= \$4.2 Million
- CRR AH Estimated Aggregated Liability
= (\$10,000)
- Minimum Current Exposure = \$940,000
- ERCOT has no outstanding short paid amounts



What is EZrisk's TPEA?

Answer:



Determining Available Credit Limits



Posts Financial Security with ERCOT

CP

Available credit is shared

CRR
Auction
Credit Limit

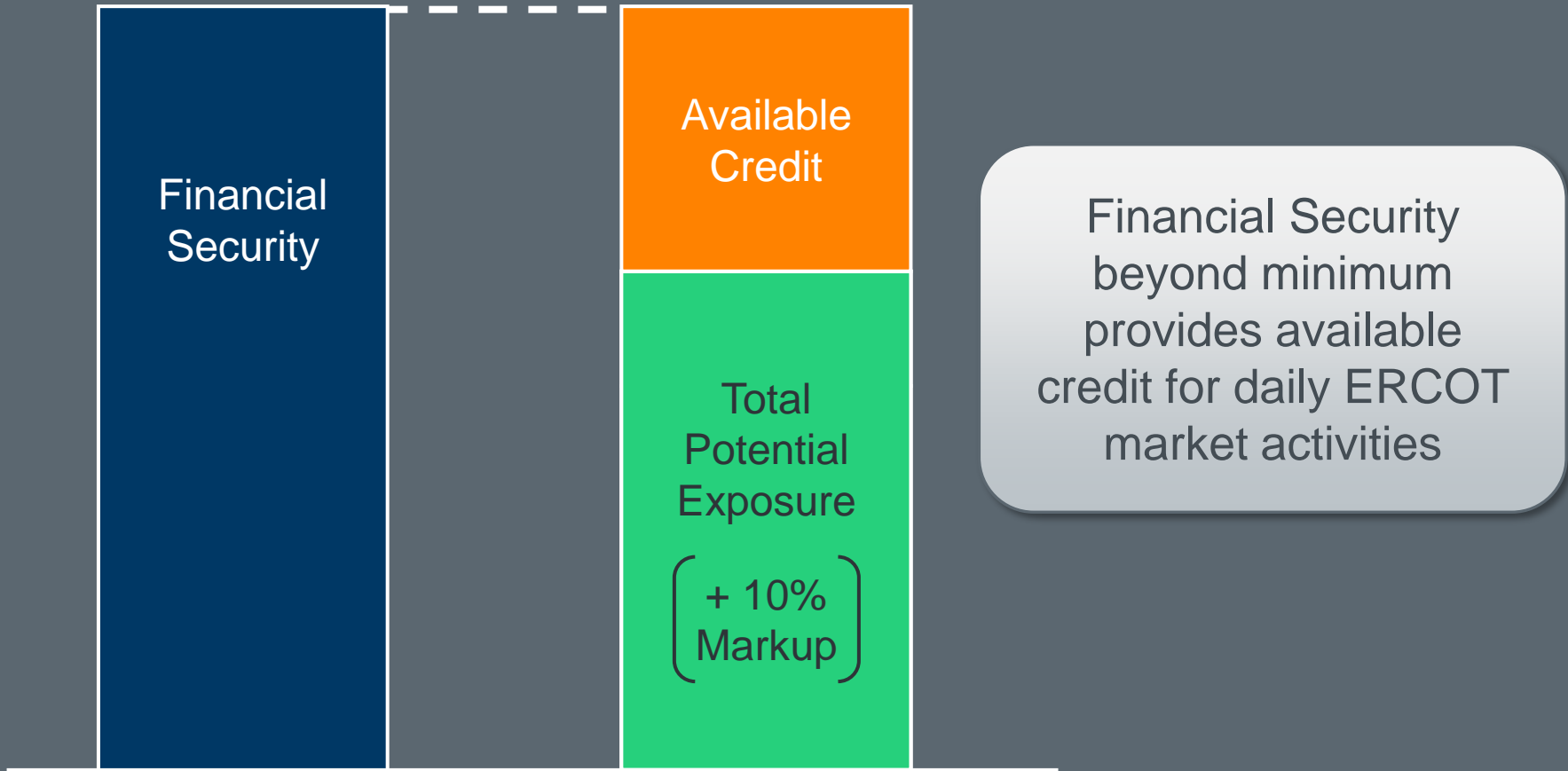


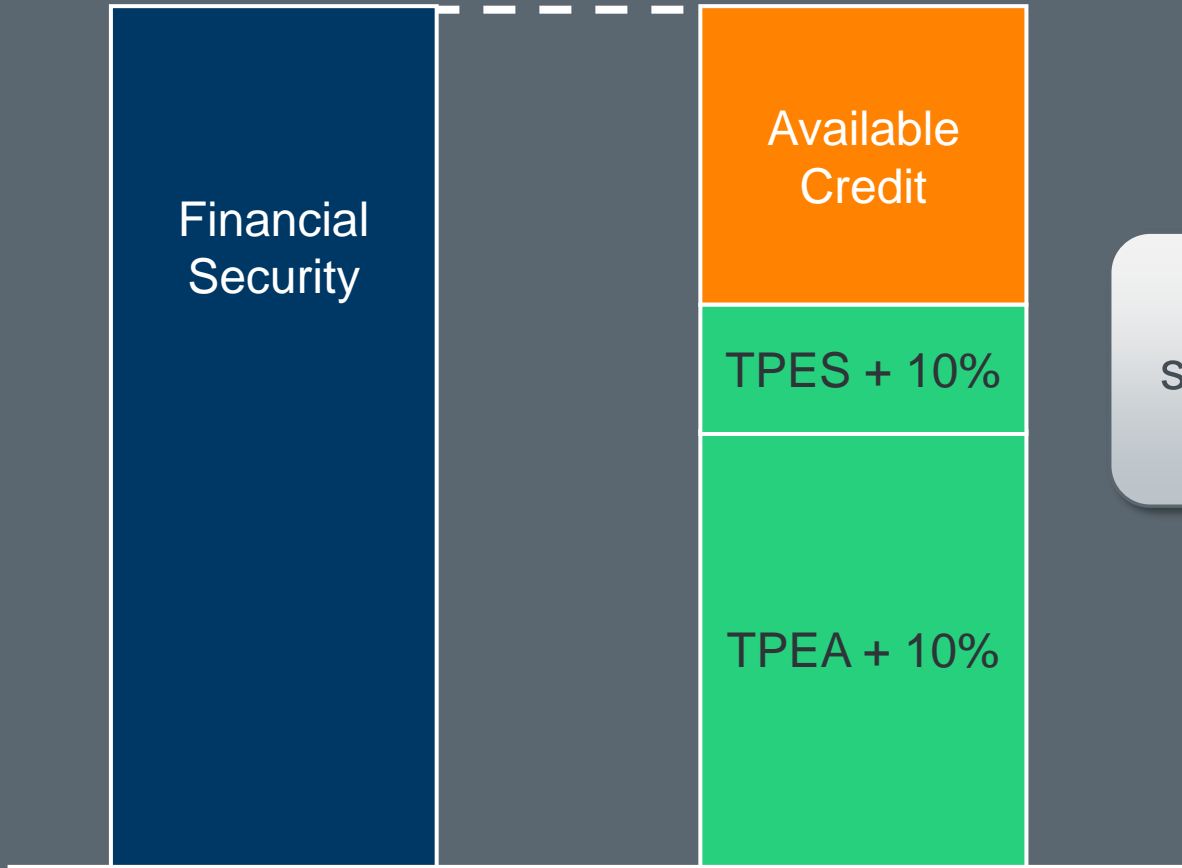
CRRAH



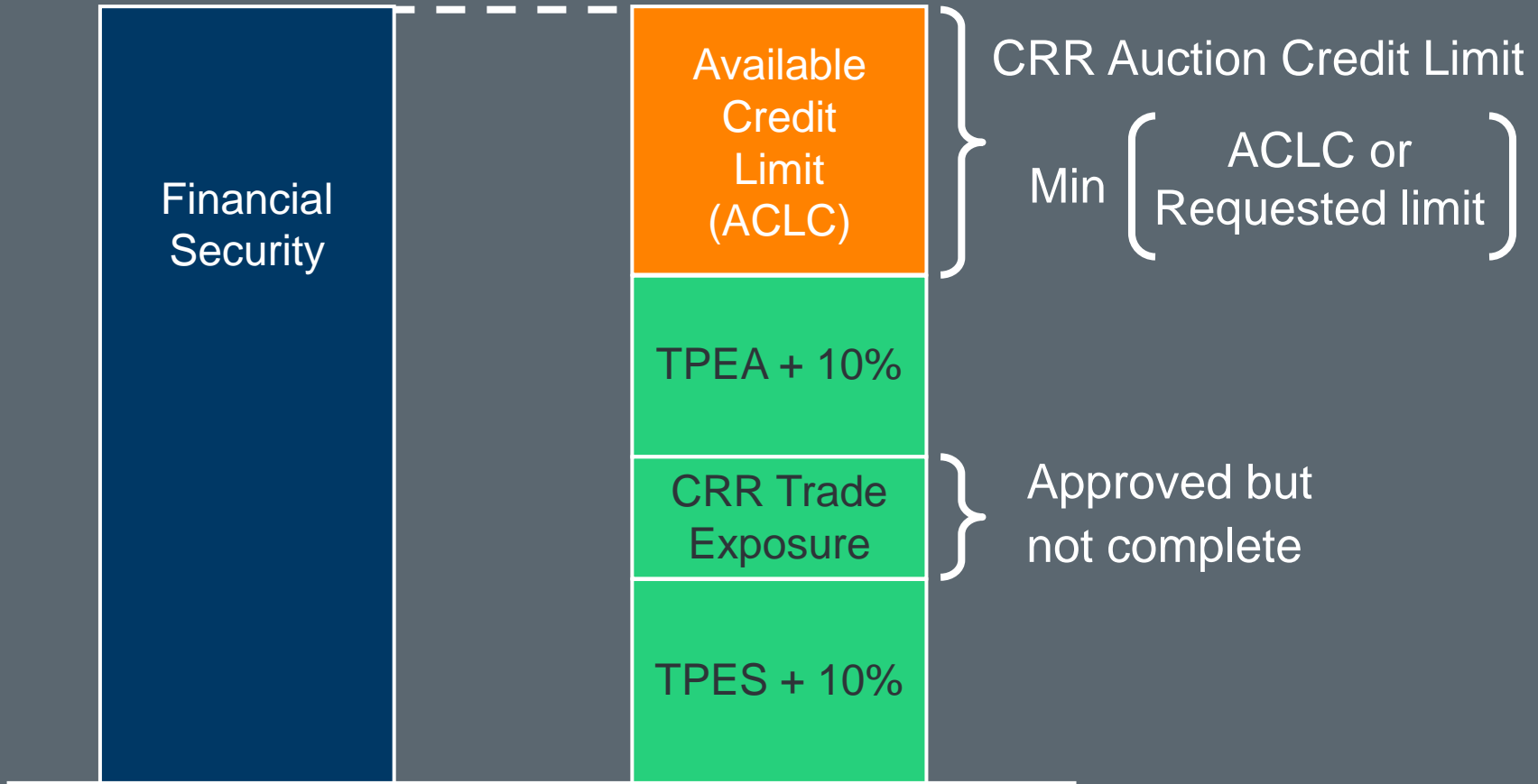
QSE

Day-Ahead
Market
Credit Limit





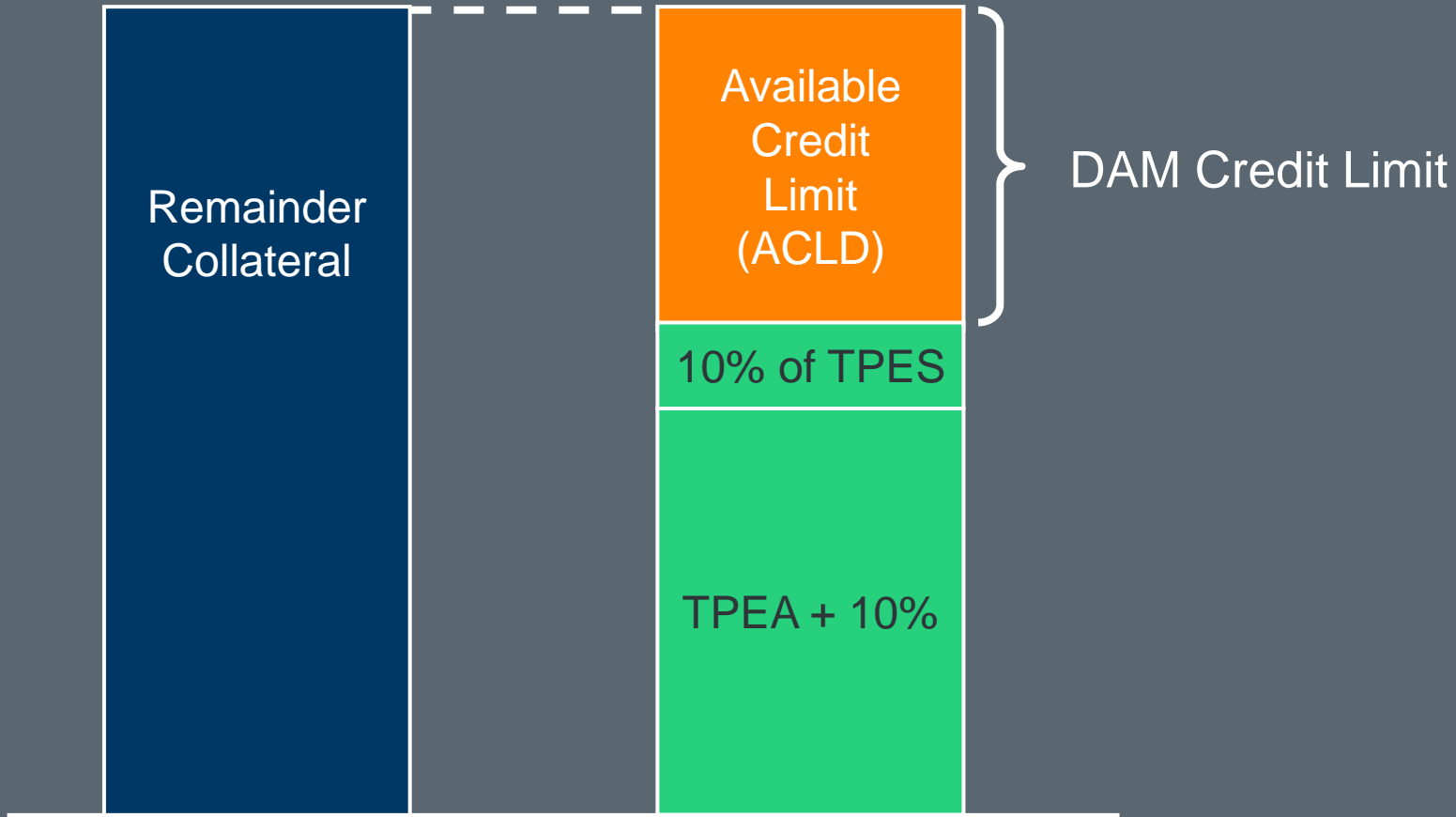
Available credit is shared by CRR Account Holders and QSEs



Remainder
Collateral

Remainder Collateral:

- Financial Security not consumed by CRR-related activities
- Financial Security, minus
 - TPES
 - CRR Trade Exposure
 - Available credit locked for CRR Auction





CP EZrisk has one CRR Account Holder and one QSE. These are their credit stats

- Posted Financial Security = \$7 Million
- Total Potential Exposure Secured = \$500,800
- Total Potential Exposure Any = \$4.19 Million
- No CRR Trades outstanding



EZrisk locks \$900,000 for the CRR Auction starting tomorrow

What is EZrisk's ACLD for the next Day-Ahead Market?



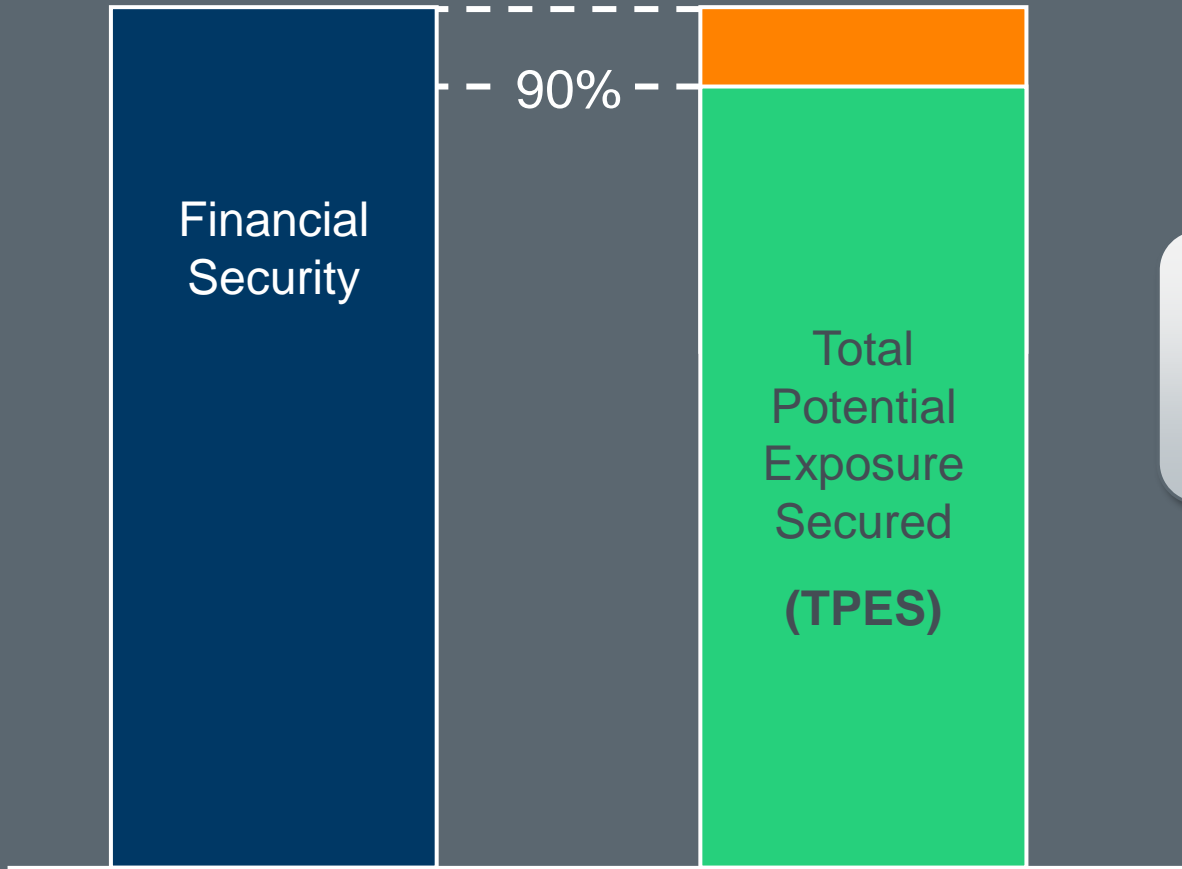
Answer:



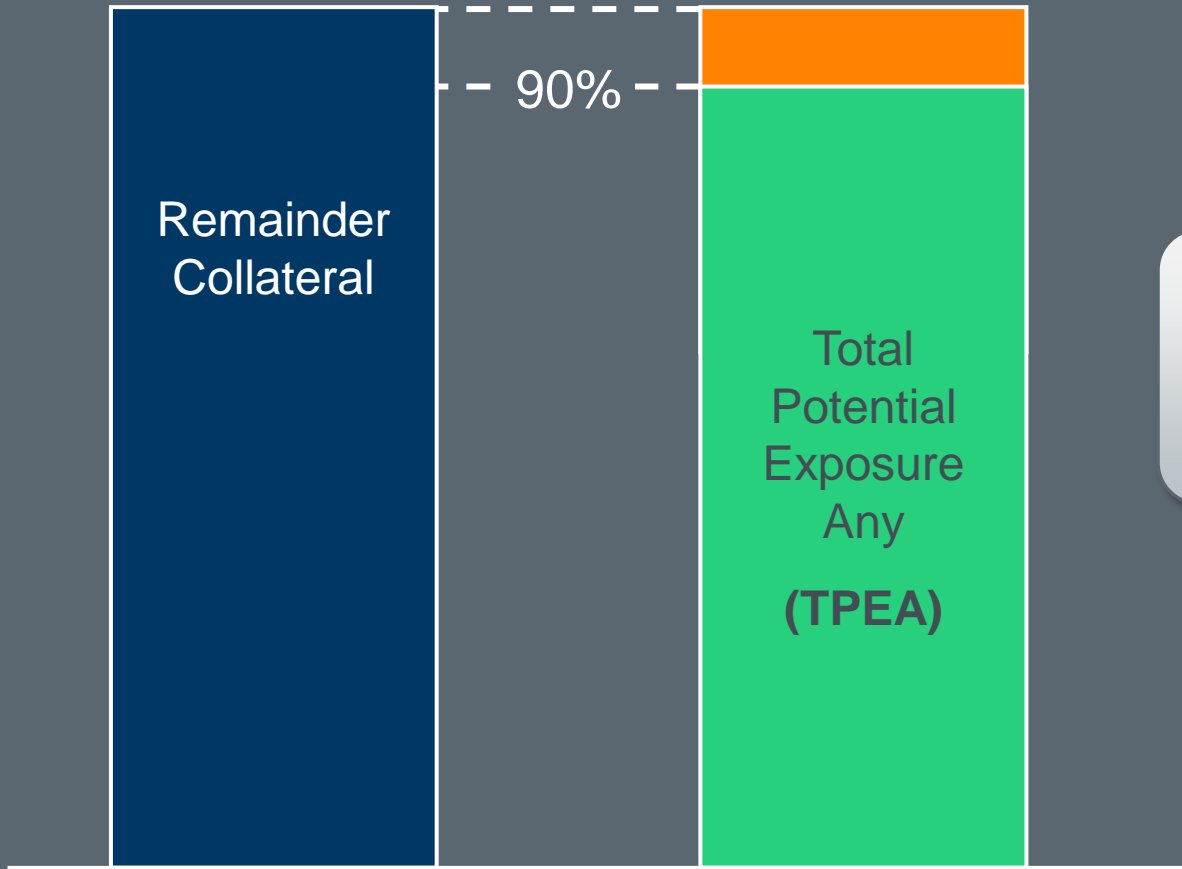
Credit Monitoring



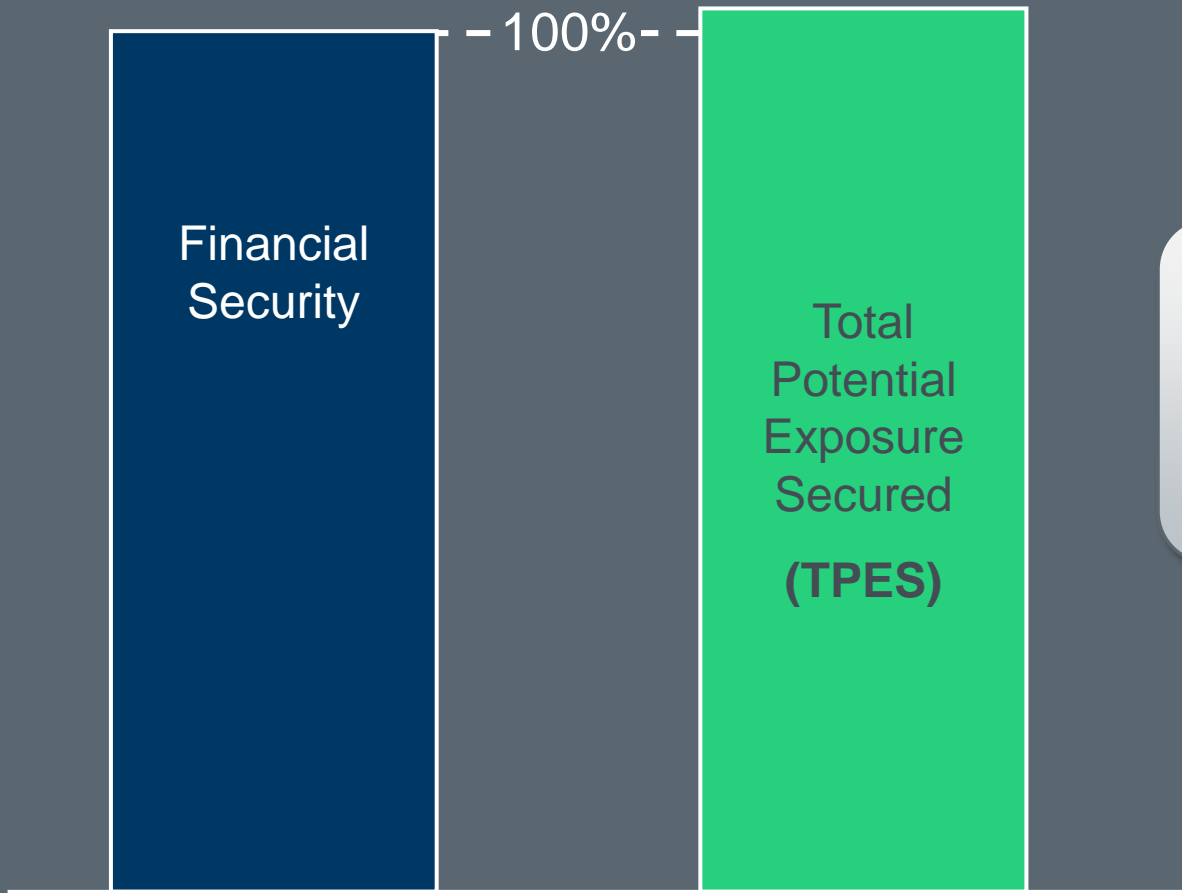
- **TPE Notifications**
- **Collateral Requests**
- **Payment Breaches**
- **Debt Securitization Programs**



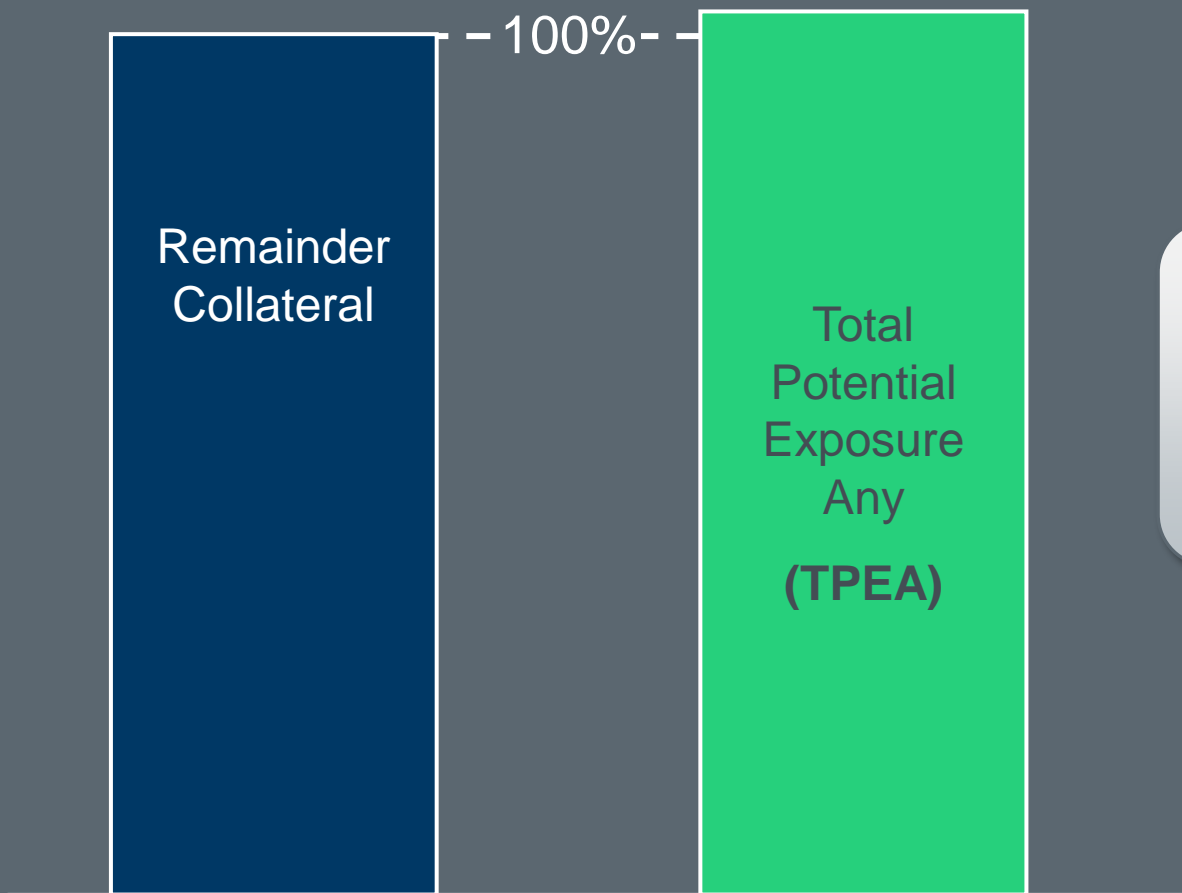
ERCOT will use reasonable efforts to advise Counter-Party



ERCOT will use reasonable efforts to advise Counter-Party



ERCOT shall notify Counter-Party of additional Financial Security due



ERCOT shall notify Counter-Party of additional Financial Security due

Counter-Party requirements after Collateral Request

- Post at least the required Financial Security
- ERCOT must receive by COB on the second Bank Business Day after notification



Failure to pay an obligation when due is a Payment Breach

- Settlement Invoice
- Collateral Request
- Other ERCOT Invoices



ERCOT shall immediately attempt to contact the Market Participant telephonically and by email



Becomes a Late Payment if cured within one Business Day of Notification

- Settlement Invoice
- Collateral Request
- Other ERCOT Invoices



ERCOT shall track the number of Late Payments in each rolling 12-month Period

Becomes a Default if not cured within one Business Day of Notification

- Settlement Invoice
- Collateral Request
- Other ERCOT Invoices



ERCOT may take several actions to remedy Defaults



- Hold any payments due
- Draw on Financial Security
- Forfeit awarded CRRs
- Repossess CRRs
- Revoke Market Participant's rights
- Terminate Market Participant's Standard Form Agreement

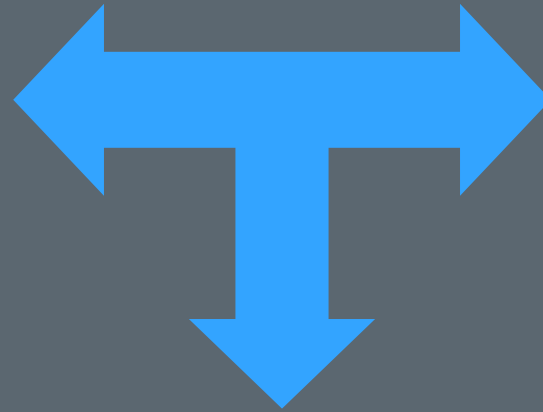


Circumstance	Enforcement	Requirements
First Late Payment*	<u>Level I</u> Financial Security ≥ 110% TPE	60 day minimum
Second Late Payment*	<u>Level II</u> Financial Security ≥ 115% TPE	60 day minimum
Third Late Payment*	<u>Level III</u> Financial Security ≥ 120% TPE	90 day minimum & Cash for Extra 20%
Fourth Late Payment*	Termination	

* In any rolling 12-month period

Related to the February 2021 event

\$2,500,000
limit per Default
Uplift Invoice

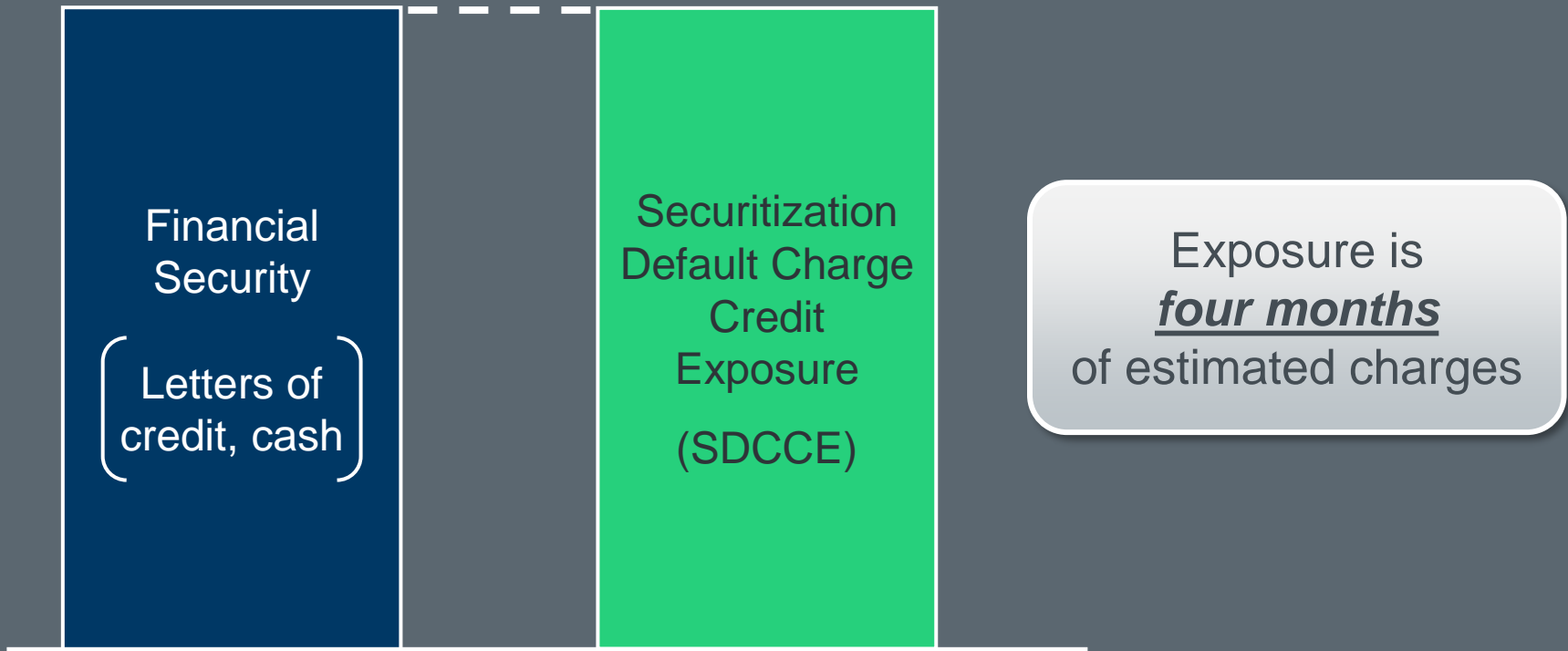


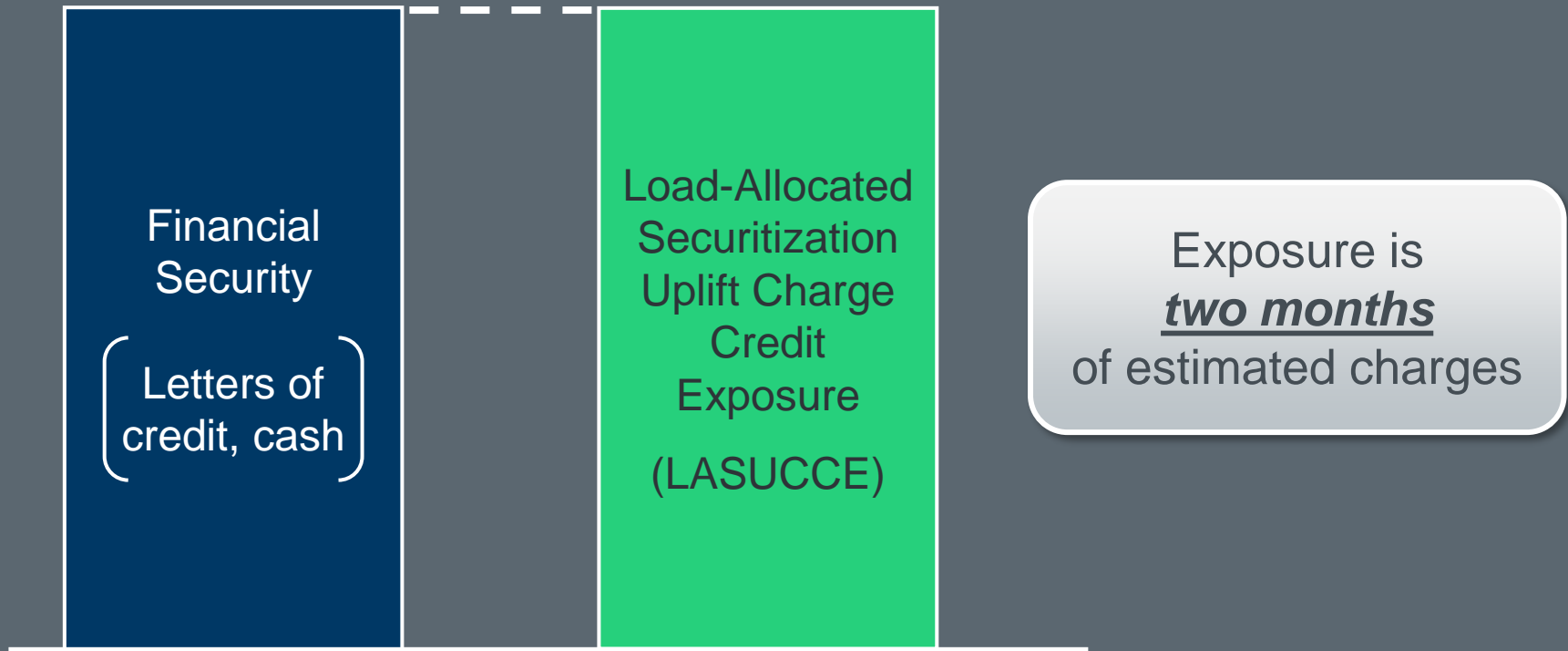
Default Uplift
Invoices issued at
least 30 days apart

How long does it
take to uplift
\$1,000,000,000?

	PURA 39, M (Maine)	PURA 39, N (Nebraska)
Protocol	Section 26	Section 27
Amount Financed	\$800 Million	\$2.1 Billion
Finance Period	30 years	30 years
Debt Holder	Texas Comptroller	Various
Receive Charges	Counter-Parties	QSEs with LSEs
Settlement Charge Type	Securitization Default Charge (SDCRSCP)	Load-Allocated Securitization Uplift Charge Amount (LASUCAMT)
Periodicity	Monthly	Daily

Each program has a separate escrow for credit exposures





Topics in this course include:

1

Overview of Creditworthiness

2

Credit Exposure

3

Determining Available Credit Limits

4

Credit Monitoring

ERCOT Client Services
Clientservices@ercot.com

ERCOT Mailing Lists
<http://lists.ercot.com/>

ERCOT Nodal Market Protocols
<http://www.ercot.com/mktrules/nprotocols/>

ERCOT Training
<http://www.ercot.com/services/training/>

Market Education Contact
Training@ercot.com

Scan this QR code to take the course survey!

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